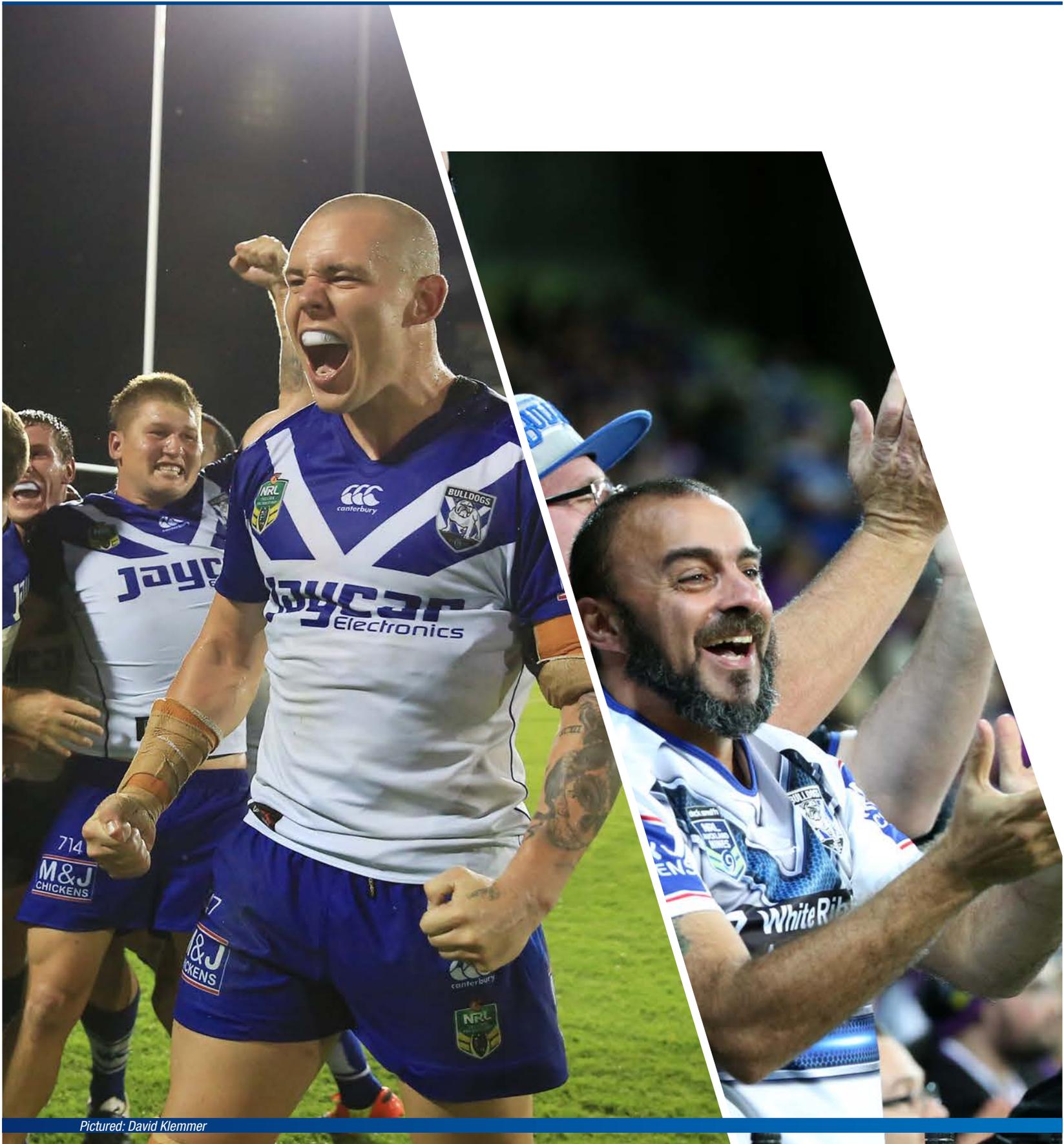




# 2016 Annual Report

## Canterbury-Bankstown Bulldogs





*Pictured: David Klemmer*

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*Pictured (Front Cover - left to right)*

*Kit up your school program with Moses Mbye, Josh Morris and team celebrate with Kerrod Holland after he kicks game winning goal v Penrith in round 2, 2016*

*Pictured (Back Cover - left to right)*

*James Graham embraces Josh Reynolds after a golden point win against Manly in round 23, 2016, Sam Kasiano with fan on the White Ribbon Walk*

## 2016 Office Bearers



*Pictured: Ray Dib (Chairman)*

*Pictured: Raelene Castle (Chief Executive)*

**JOINT PATRONS**

The Hon. Tony Burke, M.P.  
John Fahey, AC  
Mark Waugh

**CHAIRMAN OF THE BOARD**

Ray Dib

**CHIEF EXECUTIVE**

Raelene Castle

**DIRECTORS**

Arthur Coorey  
Anthony Elias  
Andrew Farrar  
Anter Isaac  
Peter McMahon  
Steve Mortimer (resigned Oct '16)

**EXECUTIVE BOARD**

Raelene Castle  
Arthur Coorey  
Ray Dib  
Anthony Elias  
Anter Isaac

**Delegates to NSWRL Ltd**

Arthur Coorey

**Auditors**

KPMG

**Club Solicitor**

John Carmody

**FULL TIME FOOTBALL STAFF**

**Asst. NRL Coach**

Jim Dymock

**Asst. NRL Coach**

Kelly Egan

**Asst. Strength & Conditioning Coach**

Garry Carden

**Asst. Physiotherapist**

Adrian Low

**Chief Medical Officer**

Dr Bassam Moses

**Chief Executive CBDJRL**

Gavin Lawrence

**Club Career Coach**

Renee Robson

**Development Mgr.**

Jim Whitney

**GM Football Operations**

Alan Thompson

**Head Coach**

Des Hasler

**Head Conditioner**

Tony Grimaldi

**Head of Mind Management**

John Novak

**Head Physiotherapist**

James Rahme

**High Performance Coord.**

Liz Marin

**NSW Cup Coach**

Andrew Patmore

**Recruitment Mgr.**

Noel Cleal

**Speed & Power**

Clayton Kearney

**Strategic Analyst**

Mohamed Ali

**Athletic Performance Mgr.**

Don Singe

**Team Mgr.**

Fred Ciraldo

**Welfare & Education Mgr.**

Steve Pike

**ADMINISTRATION**

**Ambassador**

Terry Lamb

**Accounts Payable**

Pamela Knight

**Accounts Receivable**

Helen Papas

**Business & Data Analyst**

Aritra Sengupta

**Chief Operating Officer**

Vince Costa

**Commercial Manager**

Partnerships  
Aaron Warburton

**Commercial Partnership Exec.**

Kate Hutchinson

**Community & Facilities Manager**

Saree Boutros

**Corporate Partnership Exec.**

Seamus Hili  
Andrew Mortimer  
Barry Ward

**Corporate Partnership**

Coordinator  
Marika Konstandopoulos

**Corporate Partnership Mgr.**

Matthew Whale

**Content Producer**

Steve Turner

**Digital Media & Marketing**

Exec.  
Phillip Valentine

**EA to CEO & Chairman**

Jenna Knight

**Customer Service Exec.**

Carly Rusten (until Sep '16)  
Nicole Azzam

**Events & Game Day Mgr.**

Katie Field

**Finance Mgr.**

Alison Lane

**GM Community**

Fayssal Sari

**GM Media & Communications**

David Spaul

**Graphic Designer**

Aaron Eastgate (until Mar '16)  
Andreas Strauss

**Marketing Game day & Events Coordinator**

Rees Taylor

**Marketing General Manager**

Misha Horsnell

**Marketing & Fan Engagement Manager**

Arna Hunt

**Marketing & Fan Engagement Coordinator**

Jeremiah Morris

**Membership & Ticketing Executive**

Andrea Roditis

**Membership & Customer Service Exec.**

Stephanie Hassarati

**Membership & Ticketing Manager**

James Peters

**Merchandise Executive**

Andrew Wardrop

**Merchandise Mgr.**

Jake Swarts (until Mar '16)  
Nadine Wilson

**Teamstore Mgr.**

Chloe Griffith

**PART TIME STAFF**

**Administration Asst.**

Haley Connell

**Administrator Junior League**

Annmaree Poole  
Julie Afchal  
Anette Sharpe

**Ambassadors Club Committee**

Peter Winchester  
Garry Hughes  
Joe Thomas

**Asst. Harold Matthews Coach**

Willie Talau

**Asst. NSW Cup Coach**

Ken Harris

**Asst. NYC Coach**

Frank Tripodina

**Asst. SG Ball Coach**

Joe Saukuru

**Club Chaplain**

Ken Glendinning

**Club Counsellor**

Athina Shelston

**Club Historian**

Phil Pellizzeri

**Communications Consultant**

Polly Yuille

**Football Operations Asst.**

Paul Arraj

**Harold Matthews Coach**

Charbel Khoury

**Medical Assistant**

Michelle Moore

**NRL Assistant**

Lloyd White  
Mark Ciraldo

**NRL Trainer**

Michael Stierli

**NSW Cup Mgr.**

Fred Walker

**NSW Trainer**

Warwick Sainbury  
Geoff Sharpe

**NYC Coach**

Ben Anderson

**NYC Mgr.**

Steve Pike

**NYC Physiotherapist**

Andrew Papas

**NYC Trainer**

Mitchell Raimona

**Psychologist**

Rob Brown

**SG Ball Coach**

Shane Sultana

**Statistician**

Clint Crofts

**Website Developer**

Eastgate Multimedia



*Pictured: Gus Gould, Paul Langmack, Joe Thomas*

*Pictured: Steve Mortimer*

## Executive Officials & Life Members Since Foundation

Year	President	Secretary	Treasurer
1935	Mr T. Johns	Mr F. Miller	Mr G. Russell
1936	Mr T. Johns	Mr F. Miller	Mr G. Russell
1937	Mr T. Johns	Mr F. Miller	Mr G. Russell
1938	Mr T. Johns	Mr F. Miller	Mr G. Russell
1939	Mr T. Johns	Mr A. Bray	Mr G. Russell
1940	Mr T. Johns	Mr A. Bray	Mr G. Russell
1941	Mr T. Johns	Mr B. Russell	Mr G. Russell
1942	Mr T. Johns	Mr B. Russell	Mr G. Russell
1943	Mr T. Johns	Mr B. Russell	Mr G. Russell
1944	Mr T. Johns	Mr B. Russell	Mr G. Russell
1945	Mr T. Johns	Mr B. Russell	Mr G. Russell
1946	Mr T. Johns	Mr B. Russell	Mr G. Russell
1947	Mr T. Johns	Mr B. Russell	Mr G. Russell
1948	Mr T. Johns	Mr B. Russell	Mr G. Russell
1949	Mr T. Johns	Mr B. Russell	Mr G. Russell
1950	Mr T. Johns	Mr A. Bray	Mr J. Ford
1951	Mr T. Johns	Mr A. Bray	Mr J. Ford
1952	Mr F. Stewart	Mr J. Ford	Mr G. Whitmore
1953	Mr F. Stewart	Mr J. Ford	Mr G. Whitmore
1954	Mr F. Stewart	Mr J. Ford	Mr G. Whitmore
1955	Mr F. Stewart	Mr K. Charlton	Mr G. Whitmore
1956	Mr F. Stewart	Mr K. Charlton	Mr G. Whitmore
1957	Mr F. Stewart	Mr K. Charlton	Mr G. Whitmore
1958	Mr F. Stewart	Mr K. Charlton	Mr G. Whitmore
1959	Mr F. Stewart	Mr K. Charlton	Mr G. Whitmore
1960	Mr F. Stewart	Mr R. Ibbitson	Mr F. Dunn
1961	Mr F. Stewart	Mr R. Ibbitson	Mr F. Dunn
1962	Mr J. Collins	Mr R. Ibbitson	Mr F. Dunn
1963	Mr J. Collins	Mr R. Ibbitson	Mr F. Dunn
1964	Mr J. Collins	Mr R. Ibbitson	Mr F. Dunn
1965	Mr J. Collins	Mr R. Ibbitson	Mr F. Dunn
1966	Mr J. Collins	Mr R. Ibbitson	Mr F. Dunn
1967	Mr E. Burns	Mr R. Ibbitson	Mr F. Dunn
1968	Mr E. Burns	Mr R. Ibbitson	Mr F. Dunn
1969	Mr R. Schwebel	Mr R. Ibbitson	Mr F. Dunn
1970	Mr G. Ferrier	Mr P. Moore	Mr F. Dunn
1971	Mr G. Ferrier	Mr P. Moore	
1972	Mr G. Ferrier	Mr P. Moore	
1973	Mr G. Ferrier	Mr P. Moore	
1974	Mr G. Ferrier	Mr P. Moore	
1975	Mr G. Ferrier	Mr P. Moore	
1976	Mr J. Collins	Mr P. Moore	
1977	Mr J. Collins	Mr P. Moore	
1978	Mr J. Collins	Mr P. Moore	
1979	Mr J. Collins	Mr P. Moore	
1980	Mr J. Collins	Mr P. Moore	

### Life Members

Messrs. C.Brown, M.Cliff, B.Nelson (OAM), N.Thomas, B.Phillis, C.Anderson, S.Cutler, L.Brown, Dr. G.Peponis (OAM), R.Thompson, P.Cassilles, S.Mortimer (OAM), G.Robinson, P.Mortimer, T.Pickup, S.Folkes, C.Mortimer, R.Nicey, A.Farrar, K.Lotty, T.Lamb (OAM) K.Moore, Dr H.Hazard (AM), L.Britton, S.Gillies, M.Newton, R.Relf, S.Reardon, G.McIntyre, R.Harborne, C.Polla-Mounter, D.Tiller, S.Price, B.Ward, H.El Masri, G.Carden, A.Coorey, P.Charlton, A.Perry, D.Cooper, A.Brideson, L.Johns, P.Langmack, A.Ryan, L.Patten, A.Elias, B.Sherwin, B. Morrin, M. Utai

Year	President	Secretary	Assistant Secretary
1981	Mr R. Collins	Mr P. Moore	Mr Garry Hughes
1982	Mr B. Nelson	Mr P. Moore	Mr Garry Hughes
1983	Mr B. Nelson	Mr P. Moore	Mr Garry Hughes
1984	Mr B. Nelson	Mr P. Moore	Mr Garry Hughes
1985	Mr B. Nelson	Mr P. Moore	Mr Garry Hughes
		<b>Chief Executive</b>	<b>Executive Assistant</b>
1986	Mr R. Collins	Mr P. Moore	Mr Garry Hughes
1987	Mr B. Nelson	Mr P. Moore	Mr Garry Hughes
1988	Mr B. Nelson	Mr P. Moore (OAM)	Mr Garry Hughes
1989	Mr B. Nelson	Mr P. Moore (OAM)	Mr Garry Hughes
1990	Mr B. Nelson	Mr P. Moore (OAM)	Mr Garry Hughes
1991	Mr B. Nelson	Mr P. Moore (OAM)	Mr Garry Hughes
			<b>General Manager</b>
1992	Mr B. Nelson	Mr P. Moore (OAM)	Mr Garry Hughes
1993	Mr B. Nelson	Mr P. Moore (OAM)	Mr Garry Hughes
1994	Mr B. Nelson	Mr P. Moore (OAM)	Mr Garry Hughes
1995	Mr B. Nelson	Mr P. Moore (OAM)	Mr Garry Hughes
			<b>Football Manager</b>
1996	Mr B. Nelson	Mr R. Hagan	Mr Garry Hughes
1997	Mr B. Nelson	Mr R. Hagan	Mr Garry Hughes
1998	Mr B. Nelson	Mr R. Hagan	Mr Garry Hughes
1999	Mr B. Nelson	Mr R. Hagan	Mr Garry Hughes
2000	Mr B. Nelson	Mr R. Hagan	Mr Garry Hughes
2001	Mr B. Nelson	Mr R. Hagan	Mr Garry Hughes
2002	Mr B. Nelson (OAM)	Mr R. Hagan	Mr Garry Hughes
	Dr G. Peponis	Mr S. Mortimer (OAM)	
2003	Dr G. Peponis	Mr S. Mortimer (OAM)	Mr Garry Hughes
2004	Dr G. Peponis	Mr S. Mortimer (OAM)	Mr Garry Hughes
		Mr M. Noad	Mr B. Clyde
2005	Dr G. Peponis	Mr M. Noad	Mr B. Clyde
2006	Dr G. Peponis	Mr M. Noad	Mr B. Clyde
2007	Dr G. Peponis	Mr M. Noad	Mr B. Clyde
2008	Dr G. Peponis	Mr T. Greenberg	Mr B. Clyde
2009	Dr G. Peponis	Mr T. Greenberg	Mr F. Barrett
2010	Mr R. Dib	Mr T. Greenberg	Mr A. Thompson
2011	Mr R. Dib	Mr T. Greenberg	Mr A. Thompson
2012	Mr R. Dib	Mr T. Greenberg	Mr A. Thompson
2013	Mr R. Dib	Mr T. Greenberg	Mr A. Thompson
		Ms R. Castle	
2014	Mr R. Dib	Ms R. Castle	Mr A. Thompson
2015	Mr R. Dib	Ms R. Castle	Mr A. Thompson
2016	Mr R. Dib	Ms R. Castle	Mr A. Thompson

### Deceased

Messrs. F.Miller, F.Stewart Snr, T.Johns, B.Russell, H.Culbert, A.Dunn, G.Cairns, J.Elliott, G.Whitmore, A.Bray, G.Russell, R.Kirkaldy, S.Parry CBE, G.Clunas, V.Murray, F.Dunn, R.Gartner, C.Bloom, G.Garland, H.Porter, J.Hartwell, J.Ford, V.Saunders, Bernie Williams, J.Collins, R.Ibbitson, R.Buchanan, F.Sponberg, P.Moore (OAM), A.Nelson, S.Garland (OAM), E.Burns, J.Gartner, B.Smith, K.Stewart (AO), W.Delauney, J.O'Brien, Bob Williams, K.Ingall, R.Baxter, F.Anderson, G.Ferrier, A.Schwebel, K.Charlton, G.Connell, K.Dawes, L.White



*Pictured: Raymond Faitala-Mariner*

*Pictured: Will Hopoate*

# Agenda for 82nd Annual General Meeting

## BUSINESS TO BE CONDUCTED

**1. Annual Report**

To receive and consider the Annual Report for the 12 months ended 31 October 2016.

- (i) Chairman's address
- (ii) Chief Executive's report

**2. Head Coach's Presentation**

**3. Minutes of Previous General Meeting**

To receive and consider the Minutes of the previous Annual General Meeting held on 14 February 2016.

**4. Financial Statements**

To receive and consider the Financial Statements for the 12 months ended 31 October 2016 and the Reports of the Directors and the Auditors for the 12 months ended 31 October 2016.

**5. Auditors**

KPMG, Chartered Accountants continue in office as the Auditors of the Club in accordance with the Corporations Act.

**6. Special Resolution 1 – Amendment to the Constitution**

Members are asked to consider and, if thought fit, to pass the following Special Resolution:

That the Constitution of the Bulldogs Rugby League Club Limited be amended as follows:

- 1. By deleting paragraph 1: The name of the Club is "Bulldogs Rugby League Club Limited" and in its place inserting the following paragraph: The name of the Club is "Canterbury Bankstown Bulldogs Rugby League Club Limited".

**7. Nominations for Life Membership**

To consider the recommendation by the Board of Directors.

**8. General Business**

To deal with general business.

# Chairman & Chief Executive Report

There were many highlights for the Canterbury Bankstown Bulldogs throughout 2016 and it is also important that we face up to our disappointments – particularly around our early exit from the NRL Finals Series.

## Highlights for the year included:

- Finance and Commercial Results: Commercial revenue grew year on year with very strong performances in both Sponsorship (14%) and Corporate Partnerships (7%). However, our soft finish to the football season saw Game Day Revenue and Merchandise areas finish well below budget and these were the two major factors in the posting of a disappointing \$1.2m final loss position.
- Football: Bulldogs Teams across all grades had good but not excellent years. The NRL, NSW Cup, SG Ball and Harold Matthews teams all qualified for finals (see full detail later in the report). We have all challenged ourselves to make decisions that will see improvements in 2017 and this is reflected in changes to personnel in the football department.
- Sponsorship: Kia Motors Australia stepped up their involvement to sign as the major partner for the next three years (2017-19). It's a real coup to have such a major international brand identify the Bulldogs as being key to their expansion and growth plans in NSW and Australia. We've also welcomed Wicked Sister, who produce premium chilled dairy desserts, as sponsor of back and front of NRL playing shorts for the next three years. Wicked Sister was born and bred in Bankstown and we're really proud to showcase a successful local business on our apparel – with sponsorship now the most lucrative in the history of the Club.
- Membership: for the first time we passed the 20,000 milestone and membership retention edged very close to the 80% mark.
- Attendance: This year, for the sixth time in the past eight years, we finished with the highest average attendance of any Club in Sydney. This is a great reflection of the passion and loyalty of our supporters.
- Match day: The Canterbury Breed collectors card initiative proved to be a massive hit with families and is something we'll expand upon in 2017.
- Welfare & Education: Increased investment in player welfare and education in 2016 meant that we had more players enrolled in university than ever before. 23 players undertook tertiary education, studying everything from business to physiotherapy, engineering to arts.
- Corporate governance: It was most pleasing to see that the strength of our leadership was recognised by the unopposed re-election of all Directors.
- Community: With Social Inclusion, Health & Wellbeing and Violence Prevention forming the pillars of our work we made a significant difference to people's lives through initiatives like the Brydens Membership programme, the 'Be All In' schools programme and 'Drop in @ the Doggies'. Our ability to deliver these programmes was greatly aided by our principal community partner – Kia Motors and key contributors Brydens Lawyers and Western Sydney University.
- Junior League: Our Junior League went from strength to strength under the direction of new General Manager Gavin Lawrence. Every weekend they looked after more than 4000 players and as a result of the new administration we now have happier and more engaged Junior Clubs.
- Merchandise: The introduction of the USA based brand, 47 - which creates premium headwear and apparel for the NFL, MLB and NBA amongst others – into our Bulldogs merchandise range has given us a more contemporary offering and has been extremely well received by Bulldogs fans.
- Life Members: For the first time ever we brought all living Life Members together for a dinner to recognise their contributions to the Bulldogs and to present their new Life Member Pins which feature a more contemporary design. Importantly, the entire first grade squad was in attendance, soaking up the stories, advice and history of the greatest people ever associated with our Club.
- Playmakers Programme: A new initiative launched this year that involved identifying Bulldogs supporters who are regarded as people of influence in their industries to use their connections and social opportunities to tell the Bulldogs Story in non-traditional Rugby League environments. Swimmer Ian Thorpe, neurosurgeon Professor Brian Owler, editor of The Australian John Lehmann and CEO of Australian V8 Supercars James Warburton are amongst those committed to assisting us in the promotion of the Bulldogs.
- Digital: With nearly 70,000 followers on twitter, 285,000 on Facebook and 93,000 on Instagram our digital presence continues to grow and remains one of the most dominant in this space in the NRL.

Outside of the ongoing quest to win a premiership, Membership growth and game attendance have been identified as key focus areas for our Club in 2017. Ensuring the game day and membership experiences remain an affordable, family friendly and entertaining experience for everyone remains a top priority.

## Acknowledgements:

### Ray Dib:

On behalf of the Board of Directors, I'd like to thank all our sponsors for their investment in our Club. M&J Chickens, Opal Solar, Canterbury Clothing Company, Lion, Schweppes, Brydens Lawyers, Western Sydney University and Kia Motors. I'd particularly like to thank Jaycar Electronics for their nine years as major sponsor of the Bulldogs. With Gary Johnston at the helm, Jaycar have been outstanding supporters and we're delighted that they will retain an involvement with the Bulldogs as our top back jersey sponsor for the next three years. Thanks also to Canterbury Leagues Club for their exceptional support. Under the direction of Chairman Dr George Peponis OAM, his Board of Directors and Chief Executive

Dave Brace and all of the staff, it is a Club with a very a strong development plan and a bright and exciting future. In addition i would like to offer thanks to departing players and staff.

Sam Perrett has been an example to all with the way he has carried himself on and off the field. Not many players reach the 250 game milestone and it's a great reflection of his determination and professionalism. The fact that players from his former club the Roosters and his Bulldogs team mates combined to form a guard of honour for his 250th game, show how he is respected as a true gentleman of the game. Tim Browne, Curtis Rona, Patrick O'Hanlon, Lloyd Perrett and Tony Williams have also departed. They all made valuable contributions to the Bulldogs family and we wish them the very the best for the next chapter of their careers.

Farewell also to our Media Manager David Spaul, Mind Manager John Novak, Assistant Coach Kelly Egan, High Performance Coordinator Liz Marin, Recruitment Officer Jim Whitney and Recruitment Manager Noel Cleal. We're grateful for your individual efforts and wish you well in your future endeavours.

Thanks to my Board of Directors for your support and guidance throughout the year. We have a good team, with strong governance, committed to delivering the best possible outcomes for the Bulldogs. Thanks to our Club leaders Raelene Castle, Des Hasler and James Graham - we are greatly appreciative of the commitment you show. Thanks to Vince Costa our COO, Jenna and Haley my Personal assistants for all the work you do for me throughout the year.

**Raelene Castle:**

First and foremost, I would like to thank the players, coaches, referees, administrators and volunteers of the many clubs and schools that together provide the foundations for the Bulldogs existence. It is your passion and enthusiasm that inspires us to be the best we possibly can. Thanks to the players, to the football staff and to your families. It's a high pressure, high stakes and highly demanding job and we appreciate the effort you all put in to being your best.

I'd also like to offer a special thanks to our administration staff. Much of your hard work can go unnoticed and this year there's been some outstanding work happening behind the scenes from all departments - marketing, membership, merchandise, media, commercial, community and of course our finance department – the rock that brings us all together. You work hard, you innovate and you are all important parts of the Team behind the Team.

Finally and most importantly thanks to our Members and fans. You are an essential and highly valued part of this Club and we are proud to stand with you.

Measuring Success	2014 Baseline	2016
<b>The Bulldogs are the most successful sporting club in Australia</b>		
2 Grand Final wins by 2019		0
Top 4 finish every year in the NRL and NYC		7th/11th
Top 8 finish every year in the NSW Cup		7th
A local junior is contracted to the top 25 every 2 years		0
The Bulldogs High Performance Academy produces 5 NRL players by 2018		0
Every year 22 of the 25 Harold Matthews' squad members are local juniors		25 of 25
Club revenue is \$30m by 2020	\$25m	\$26.6m
\$10m sponsorship revenue by 2018	\$7m	\$7.5m
<b>Our club brings families and communities together</b>		
25,000 members by 2018	15,000	20,703
55% average members game attendance by 2018	30%	28%
30,000 average crowd attendance per home game by 2018	16,000	15,202
80% member retention by 2018	50%	76%
15 Captains of Industry aligned to the Club by 2018		11



Ray Dib - Chairman



Raelene Castle - Chief Executive



*Pictured: Greg Eastwood*

*Pictured: James Graham, Aiden Tolman*

## 2016 NRL Season Review

In a season in which they showed their class for much of the time, but suffered inconsistency in terms of fluctuating wins and losses, the Bulldogs bowed out of the 2016 Telstra Premiership campaign with a loss to the Penrith Panthers in week one of the Finals.

At times the team played controlled football that made them very hard to beat and with one of the best forward packs in the NRL, with some great strike power in the backs, it was a season of what could have been for Bulldogs supporters.

In many facets of the game the Bulldogs pack were superb. Skipper James Graham averaged more than 167 metres per game, while Aiden Tolman and David Klemmer also carried for over 3000 metres for the season. This was backed up by prop Sam Kasiano who led the team in offloads with 38.

Josh Jackson, was also a tower of strength in the pack, working tirelessly and averaging 35 tackles per game.

With Brett Morris sidelined for four months through injury, Will Hopoate stepped into the fullback's role with ease, while the likes of Josh Reynolds, Moses Mbye and Josh Morris, were a part of a backline that had pace and oozed class at times.

After opening the season with an excellent away win against the Manly Sea Eagles at Brookvale, the team went through a period when, despite playing some excellent football, they were unable to put together a major run of wins, until an emphatic victory over the Dragons at ANZ Stadium in Round 14, was the prelude to a tremendous run.

Bulldogs Regular Season Statistics	
Wins:	14
Losses:	10
Draws:	0
Position:	Seventh (Lost in Elimination Final)
Home Record:	6-6
Away Record:	8-4
Longest Winning Streak:	4 (Rd 14, 16-18)
Longest Losing Streak:	3 (Rd 24-26)
Players Used:	26
Tries Scored:	91
Tries Conceded:	78

Over the course of the next eight matches, the team won all but one as they played superbly, including a 40-14 triumph over the Brisbane Broncos at home.

With this momentum on their side, the team then lost its way in the final three matches, losing to Brisbane, North Queensland and South Sydney, to end up in seventh position.

A tough loss to the Panthers in the Elimination Final saw the season come to an end.

With the vast majority of the squad back for 2017, the Bulldogs will once again look to show the courage and tenacity that has been their hallmark throughout history.



Pictured: David Klemmer

Pictured: Brett Morris

Pictured: Moses Mbye

# CANTERBURY-BANKSTOWN BULLDOGS



*\*Listed Left to Right*

**Back Row:** Lindon McGrady, Graham Clark, Jarrod McInally, Danny Fualalo, Maka

**Third Row:** Curtis Rona, Lloyd Perrett, Pat O'Hanlon, David Klemmer, Tony Willia

**Second Row:** Matt Frawley, Reuben Rennie, Brad Keighran, Craig Garvey, Kerrod Holland, Jos

**Front Row:** Kelly Egan (Asst. Coach), Chase Stanely, Will Hopoate, Brett Morriss, Sam Perrett, Aiden Tolman, Des Hasle

# WILLYBROOK DOGS RUGBY LEAGUE CLUB 2016



Akahehi Makatoa, Reimis Smith, Renouf To'oamaga, Jake Kamire, Adam Keighran

Williams, Shaun Lane, Sam Kasiano, Jayden Okunbor, Tim Browne, Adam Elliott

Josh Reynolds, Moses Mbye, Michael Lichaa, Dane Chisholm, Tyrone Phillips, Bronson Garlick

Lasler (Coach), James Graham (C), Josh Morris, Josh Jackson, Greg Eastwood, Brad Abbey, Jim Dymock (Asst. Coach)

# 2016 Final NRL Ladder

Position	Team	P	W	D	L	F	A	+/-	Points	Position (Post Finals)
1		24	19	0	5	563	302	261	42	2
2		24	17	1	6	688	456	232	39	3
3		24	17	1	6	580	404	176	39	1
4		24	15	0	9	584	355	229	34	4
5		24	15	0	9	554	434	120	34	5
6		24	14	0	10	563	463	100	32	6
7		24	14	0	10	506	448	58	32	7
8		24	11	1	12	508	497	11	27	8
9		24	11	0	13	499	607	-108	26	9
10		24	10	0	14	513	601	-88	24	10
11		24	10	0	14	341	538	-197	24	11
12		24	9	0	15	473	549	-76	22	12
13		24	8	0	16	454	563	-109	20	13
14		24	13	0	11	298	324	-26	18	14
15		24	6	0	18	443	576	-133	16	15
16		24	1	1	22	305	800	-495	7	16



Pictured: Greg Eastwood

Pictured: Moses Mbye, Sam Perrett, Josh Reynolds

Pictured: Raymond Faitala-Mariner,

## 2016 NRL Results

Round	Opponent	Venue	Result	Score	Crowd
1		Brookvale Oval	Won	28-6	16,512
2		Pepper Stadium	Won	18-16	11,125
3		ANZ Stadium	Lost	6-20	30,018
4		ANZ Stadium	Won	42-12	38,192
5		Belmore Sports Ground	Lost	8-22	13,463
6		AAMI Park	Won	18-12	11,037
7		Westpac Stadium	Lost	20-24	18,218
8		ANZ Stadium	Won	21-20	11,450
9		ANZ Stadium	Lost	12-20	31,815
10		ANZ Stadium	Won	36-4	20,936
11		ANZ Stadium	Won	32-20	17,704
12		GIO Stadium	Lost	20-32	13,907
13		ANZ Stadium	Lost	18-20	10,081
14		ANZ Stadium	Won	34-16	20,153
16		ANZ Stadium	Won	40-14	15,106
17		Allianz Stadium	Won	24-20	7,741
18		ANZ Stadium	Won	32-22	16,212
20		1300Smiles Stadium	Lost	0-36	11,620
21		ANZ Stadium	Won	13-10	15,008
22		Hunter Stadium	Won	28-14	13,318
23		ANZ Stadium	Won	20-16	10,290
24		Suncorp Stadium	Lost	10-20	27,746
25		Belmore Sports Ground	Lost	16-24	10,144
26		ANZ Stadium	Lost	10-28	14,731
EF		Allianz Stadium	Lost	12-28	22,631

Brett Morris



*Pictured: Matt Frawley*

*Pictured: Elias Sukkar*

## 2016 NSW Cup Season Review

The phrase 'a season of two halves' certainly applies to the Bulldogs NSW Cup team in 2016. Sitting on three points from a draw and a bye after nine matches, the season looked like being one that was already over. The next 14 games then saw this most resilient of groups produce ten wins to progress to the semi-finals, playing some entertaining and tough football along the way.

The poor start to the season certainly didn't come from a lack of commitment or effort, but was a result of an inability to finish off games and play for 80 minutes. To the player's credit during this tough start they continued to learn every week and prepared well for each game, even though the run of poor form continued.

The tough lessons learnt during these times helped the resilience in the final part of the season. It could be said that the first win of the season had some divine help from above with the sad passing of a great supporter of the Intrust Super Premiership team, Neil 'Wardy' Howson.

'Wardy' would attend games from Wyong to Wollongong and offered useful feedback after every match and was much loved by everyone.

The middle of the season saw the arrival of several new players. Asipeli Fine, Harry Siejka and Lamar Liolevave, added to the experience of the team and combined well with the core group of players that included, Matt Frawley, Brad Abbey and Makahesi Makatoa.

From this point the team converted their effort into wins. With each victory came confidence and the true Bulldog

spirit as the side looked to keep their semi-finals hopes alive. Several performances against other top teams were full of character and determination. At the end of the regular season we had finished in seventh place.

This resulted in a match up with the Wyong Roos in the first week of the finals. With the match finishing at 18-all after full time, the Roos slotted a field goal in the golden point period to finally put an end to a season that offered great promise for the future.

**The Intrust Super Premiership season can best be summarised by the following statements:**

"The team was able to turn the season around with all players showing resilience and self-belief."

"I was able to watch Brad Abbey, Reimis Smith, Marcelo Montoya develop in their first season of open-age football and provide great hope for the future."

"Jarrod McInally had the remarkable achievement of scoring six tries in a great win over Wentworthville."

"It was a pleasure to be part of a great group of players that enjoyed their football and wore the Bulldogs jumper with pride."

"Thanks to all the players and especially those that played in both the Intrust Super Premiership and National Rugby League, most notably Lloyd Perrett, Kerrod Holland and Craig Garvey."



Pictured: Tyrone Phillips

Pictured: Brad Abbey

Pictured: Adam Elliott

## 2016 Final NSW Cup Ladder

Position	Team	P	W	D	L	F	A	+/-	Points	Position (Post Finals)
1		22	19	0	3	609	453	156	44	2
2		22	15	0	7	595	445	150	36	1
3		22	14	0	8	599	522	77	34	3
4		22	13	1	8	534	475	59	33	4
5		22	12	0	10	537	498	39	30	5
6		22	11	0	11	534	502	32	28	6
7		22	10	1	11	510	484	26	27	7
8		22	10	0	12	580	464	116	26	8
9		22	10	0	12	472	573	-101	26	9
10		22	9	0	13	410	479	-69	24	10
11		22	6	0	16	528	699	-171	18	11
12		22	2	0	20	385	699	-314	10	12

“

It was a pleasure to be part of a great group of players that enjoyed their football and wore the Bulldogs jumper with pride.

”



*Pictured: Jake Kamire*

*Pictured: Jarrod McNally*

*Pictured: Jarrod McNally*

## 2016 NSW Cup Results

Round	Opponent	Venue	Result	Score
1	 JETS™	Henson Park	Draw	16-16
2	 ILLAWARRA	Belmore Sports Ground	Lost	12-38
3	 WENTWORTHVILLE	Belmore Sports Ground	Lost	24-26
4	 TIGERS	Leichardt Oval	Lost	14-32
5	 WENTWORTHVILLE	Central Coast Stadium	Lost	22-28
6	 JETS™	Belmore Sports Ground	Lost	22-28
8	 BULLDOGS	ANZ Stadium	Lost	16-17
9	 WENTWORTHVILLE	Mount Smart Stadium	Lost	12-42
10	 PARRAMATTA	Belmore Sports Ground	Won	42-14
11	 WENTWORTHVILLE	Belmore Sports Ground	Lost	12-16
12	 WENTWORTHVILLE	Belmore Sports Ground	Won	36-22
14	 WENTWORTHVILLE	Belmore Sports Ground	Won	30-28
16	 PARRAMATTA	Ring Rose Park	Won	46-24
17	 NEWCASTLE	Newcastle No.2 Sports Ground	Won	38-18
18	 TIGERS	ANZ Stadium	Lost	6-28
19	 WENTWORTHVILLE	Belmore Sports Ground	Lost	18-27
20	 ILLAWARRA	WIN Stadium	Won	30-0
21	 NEWCASTLE	Belmore Sports Ground	Won	34-16
22	 WENTWORTHVILLE	Aubrey Keech Reserve	Lost	20-22
23	 WENTWORTHVILLE	Belmore Sports Ground	Won	22-14
24	 WENTWORTHVILLE	Pepper Stadium	Won	28-22
25	 BULLDOGS	North Sydney Oval	Won	10-6
EF	 WENTWORTHVILLE	Pepper Stadium	Lost	18-19



*Pictured: Jayden Okunbor*

*Pictured: Marcello Montoya*

## 2016 NYC Season Review

The 2016 season saw the Bulldogs NYC team finish the home and away rounds in 11th position.

The opening half of the year was a tough one for the side, with only four wins in the opening fourteen rounds of the competition, before an improved finish saw the team pick up five wins in the back half of the season as the side started to develop more consistency.

Ben Anderson, son of Bulldogs great Chris Anderson, coached the side, having assisted with the NSW Cup team over the previous two seasons, while young front-rower Darcy Maroske, took over the captaincy.

The year began with a 40-12 victory over the Manly Sea Eagles in a dominant display, before five straight losses tested the players' belief. The side stuck together, however, and continued to build in confidence, resulting in excellent back-to-back wins over the Gold Coast Titans and New Zealand Warriors.

A slump in form followed, however, with only one win registered in the next six matches.

The back half of the year saw a major turnaround in form with victory in the final five matches. This included a thumping 56 to nil defeat of the Manly Sea Eagles, a resounding victory over the Rabbitohs and an impressive come-from-behind victory over the Brisbane Broncos, where the team rallied from a 22-10 deficit at the break to produce a spirited comeback that saw them score four tries in the final twenty minutes for a 30 to 28 victory.

A welcome addition to the team this season was Lachlan Lewis, the nephew of rugby league superstar Wally Lewis. The talented number six arrived mid-season from the Canberra Raiders and made such an impression that he was chosen for the Queensland U 20's side.

Skipper Maroske, was also selected in the same Queensland side, but was diagnosed with stress fractures in his back after appearing for the Maroons and was ruled out for the remainder of the season in a major blow to the Bulldogs hopes.

Marcelo Montoya was another youngster who had an outstanding season with 19 tries in eighteen games, in addition to averaging 12 barnstorming runs per game. His form meant selection for Samoa.

At the end-of-season awards, D'Rhys Miller was named as the Hazem El Masri Player-of-the-Year, after contributing 10 tries in his twenty one appearances, in addition to excellent statistics in tackling and ball carrying.

With a number of the side still eligible for the Under 20s side in 2017, nine players from this year's team will look to take the next step when they train with the NRL squad over the summer period.



*Pictured: Adam Keighran*

*Pictured: Marcelo Montoya*

*Pictured: Jade Anderson*

# 2016 Final NYC Ladder

Position	Team	P	W	D	L	F	A	+/-	Points	Position (Post Finals)
1		24	18	2	4	851	382	469	42	2
2		24	16	1	7	772	526	246	37	3
3		24	15	1	8	737	545	192	35	4
4		24	15	1	8	666	607	59	35	5
5		24	14	1	9	710	642	68	33	1
6		24	12	4	8	680	541	139	32	6
7		24	14	0	10	579	562	17	32	7
8		24	13	1	10	608	692	-84	31	8
9		24	11	1	12	664	576	88	27	9
10		24	11	1	12	589	678	-89	27	10
11		24	9	1	14	604	694	-90	23	11
12		24	8	2	14	700	756	-56	22	12
13		24	9	0	15	627	698	-71	22	13
14		24	8	1	15	466	680	-214	21	14
15		24	7	0	17	468	742	-274	18	15
16		24	3	1	20	483	883	-400	11	16



Pictured: Jerry Leasi



Pictured: Joseph Tramontana



Pictured: D'Rhys Miller

## 2016 NYC Results

Round	Opponent	Venue	Result	Score
1		Brookvale Oval	Won	40-12
2		Pepper Stadium	Lost	6-46
3		ANZ Stadium	Lost	20-30
4		ANZ Stadium	Lost	10-28
5		Belmore Sports Ground	Lost	18-24
6		Stockland Stadium	Lost	10-60
7		Belmore Sports Ground	Won	30-26
8		ANZ Stadium	Won	36-12
9		ANZ Stadium	Lost	12-36
10		ANZ Stadium	Lost	10-42
11		ANZ Stadium	Won	46-16
12		GIO Stadium	Lost	34-36
13		Belmore Sports Ground	Lost	18-20
14		ANZ Stadium	Lost	28-30
16		ANZ Stadium	Won	38-22
17		Allianz Stadium	Lost	20-34
18		Belmore Sports Ground	Drawn	20-20
20		Brothers RLFC	Lost	12-44
21		ANZ Stadium	Lost	18-52
22		Hunter Stadium	Won	34-24
23		ANZ Stadium	Won	56-0
24		Suncorp Stadium	Won	30-28
25		Belmore Sports Ground	Lost	14-32
26		ANZ Stadium	Won	44-20



*Pictured: Arthur Coorey, Josh Reynolds*

## 2016 Award Recipients

**Dr George Peponis Medal;**  
**Bulldogs 2016 NRL Player of the Year**  
David Klemmer

**Terry Lamb Medal;**  
**Bulldogs 2016 NSW Cup Player of the Year**  
Lloyd Perrett

**Hazem El Masri Medal;**  
**Bulldogs 2016 Holden Cup Player of the Year**  
D'Rhys Miller

**Steve Mortimer Medal;**  
**Bulldogs 2016 Rookie of the Year**  
Kerrod Holland

**Les Johns Medal;**  
**Bulldogs 2016 Clubman of the Year**  
Josh Reynolds

**Peter Warren Medal;**  
**Bulldogs 2016 Community Award**  
Moses Mbye

**Coaches Award**  
Josh Jackson

**Employee of the Year**  
Gavin Lawrence



*Pictured: Dr George Peponis OAM, David Klemmer*



*Pictured: Josh Jackson, Des Hasler*

## 2016 Debutants & Milestones

### Debutants

Player Name	Milestone	Round	Date
Adam Elliott	NRL Debut	Rd 1 vs Manly	04/03/2016
Asipeli Fine	Bulldogs NRL Debut	Rd 16 vs Broncos	25/06/2016
Raymond Faitala-Mariner	Bulldogs NRL Debut	Rd 9 vs Eels	29/04/2016
Craig Garvey	Bulldogs NRL Debut	Rd 2 vs Panthers	10/03/2016
Will Hopoate	Bulldogs NRL Debut	Rd 1 vs Manly	04/03/2016
Kerrod Holland	NRL Debut	Rd 2 vs Panthers	10/03/2016
Reimis Smith	NRL Debut	Rd 12 vs Raiders	29/05/2016

### Milestones

Player Name	Milestone	Round	Date
Sam Perrett	250 NRL Games	Rd 17 vs Roosters	30/06/2016
Sam Perrett	100 Bulldogs Club Games	Rd 14 vs Dragons	13/06/2016
Sam Perrett	100 Bulldogs NRL Games	Rd 14 vs Dragons	13/06/2016
Josh Morris	200 NRL Games	Rd 4 vs Souths	25/03/2016
Greg Eastwood	200 NRL Games	Rd 8 vs Titans	23/04/2016
Tony Williams	150 NRL Games	Rd 5 vs Raiders	04/04/2016
Time Browne	150 Bulldogs Club Games	Rd 25 vs Cowboys	25/08/2016
Sam Kasiano	100 Bulldogs NRL Games	Rd 6 vs Storm	11/04/2016
Josh Jackson	100 Bulldogs NRL Games	Rd 13 vs Sharks	06/06/2016
Chase Stanley	100 NRL Games	Rd 5 vs Raiders	04/04/2016
Josh Reynolds	100 Bulldogs NRL Games	Rd 4 vs Souths	25/03/2016
James Graham	100 Bulldogs NRL Games	Rd 10 vs Tigers	15/05/2016
James Graham	100 Bulldogs Club Games	Rd 10 vs Tigers	15/05/2016
Moses Mbye	100 Bulldogs Club Games	Rd 2 vs Panthers	10/03/2016
Danny Fualalo	100 Bulldogs Club Games	Rd 21 vs Dragons	29/07/2016
David Klemmer	100 Bulldogs Club Games	Rd 26 vs Souths	02/09/2016



*Pictured: David Klemmer, James Graham*

*Pictured: Greg Eastwood*

## 2016 Representative Players



**James Graham**  
World All Stars  
England



**Josh Morris**  
World All Stars  
NSW Blues



**Craig Garvey**  
NRL Indigenous All Stars



**David Klemmer**  
Australia  
PM's XIII  
NSW Blues



**Greg Eastwood**  
New Zealand



**Sam Kasiano**  
Samoa



**Raymond Faitala-Mariner**  
Samoa



**Tyrone Phillips**  
Fiji Bati



**Marcello Montoya**  
Fiji Bati



**Tony Williams**  
Samoa



**Josh Jackson**  
NSW Blues  
PM's XIII



**Brad Abbey**  
Junior Kiwis



**Reimis Smith**  
Junior Kiwis



**Moses Mbye**  
PM's XIII



**Lachlan Lewis**  
QLD U20's



**Darcy Maroske**  
QLD U20's



*Pictured: Greg Eastwood, Sam Kasiano, Josh Morris*

*Pictured: Sam Perrett, Kerrod Holland*

## Current Player Records

Player	NRL	RES	NYC	ALL	T	G	FG	PTS
ABBEY, Brad	0	22	0	22	8	31	0	94
ANDERSON, Jade	0	0	6	6	2	0	0	8
ASHCROFT, Hayden	0	0	8	8	2	0	0	8
BERGAMIN, Josh	0	1	49	50	14	17	0	90
BROWNE, Tim	84	67	0	151	10	3	0	46
CHALLENGOR, Jye	0	0	3	3	0	0	0	0
CHISHOLM, Dane	0	21	0	21	7	6	1	41
CLARK, Graham	0	18	0	18	1	0	0	4
CLARK, James	0	0	6	6	0	0	0	0
COOREY, Richard	0	2	0	2	0	0	0	0
CUNNINGHAM, Chris	0	0	6	6	1	0	0	4
EASTWOOD, Greg	147	2	0	149	15	0	0	60
EL-BOUSTANI, Mario	0	0	13	13	4	0	0	16
ELLIOTT, Adam	7	34	30	71	13	0	0	52
FAITALA-MARINER, Raymond	14	2	0	16	1	0	0	4
FARRANT, Joshua	0	0	2	2	0	0	0	0
FENUKITAU, Sean-Paul	0	0	4	4	1	0	0	4
FINAU, Jason	0	0	4	4	5	0	0	20
FINE, Asipeli	3	9	0	12	3	0	0	12
FRAWLEY, Matt	0	46	0	46	4	0	0	16
FUALALO, Danny	14	36	55	105	15	0	0	60
GARLICK, Bronson	0	23	16	39	6	0	0	24
GARVEY, Craig	10	14	0	24	5	8	0	36
GIBBONS, Jack	0	0	12	12	4	0	0	16
GLEESON, Jake	0	0	6	6	2	0	0	8
GRAHAM, James	115	0	0	115	8	0	0	32
GREENE, Zac	0	0	8	8	1	21	0	46
HALA, Soni	0	0	4	4	0	0	0	0
HOLLAND, Kerrod	14	8	0	22	9	56	0	148
HOPOATE, Will	21	1	0	22	8	0	0	32
JACKSON, Josh	111	14	54	179	35	0	0	140
JONES, Connor	0	0	8	8	1	0	0	4
KALACHE, Kayne	0	0	5	5	0	0	0	0
KAMIRE, Jake	0	14	47	61	4	0	0	16
KASIANO, Sam	117	10	22	149	28	0	0	112
KATO, Tuipulotu	0	0	1	1	0	0	0	0
KEIGHAN, Adam	0	0	18	18	2	40	0	88
KEIGHAN, Brad	0	7	41	48	6	97	2	220
KERR, Will	0	0	6	6	4	0	0	16
KLEMMER, David	70	3	28	101	9	0	0	36
LANE, Shaun	14	18	38	70	26	0	0	104
LEASI, Jerry	0	2	19	21	2	0	0	8
LEE, Lachlan	0	0	14	14	2	0	0	8
LEWIS, Lachlan	0	0	10	10	2	0	0	8

Player	NRL	RES	NYC	ALL	T	G	FG	PTS
LICHAA, Michael	43	0	0	43	6	0	0	24
LIOLAVE, Lamar	0	18	0	18	2	0	0	8
LUAMANU, Brendon	0	3	39	42	2	0	0	8
MAFI, Lopeti	0	0	17	17	1	0	0	4
MAKATOA, Makahehi	0	72	5	77	7	0	0	28
MANU, Falakiko	0	0	20	20	7	0	0	28
MAROSKE, Darcy	0	0	48	48	1	0	0	4
MATAITONGA, Nesiasi	0	2	0	2	0	0	0	0
MBYE, Moses	57	17	49	123	43	46	2	266
MCGRADY, Lndon	0	33	1	34	13	6	0	64
MCINALLY, Jarrod	0	38	0	38	28	0	0	112
MILLER, D'Rhys	0	1	24	25	11	0	0	44
MINUTE, Avia	0	1	7	8	0	0	0	0
MISINALE, Peni	0	0	12	12	0	0	0	0
MONTOYA, Marcelo	0	7	46	53	42	0	0	168
MORRIS, Brett	27	0	0	27	19	0	0	76
MORRIS, Josh	173	2	0	175	88	0	0	352
MOUJALLI, Ray	0	44	0	44	4	0	0	16
O'HANLON, Pat	12	22	0	34	3	0	0	12
OKUNBOR, Jayden	0	0	25	25	11	0	0	44
PEDRO, Issac	0	0	3	3	1	0	0	4
PERRETT, Lloyd	24	34	28	86	24	0	0	96
PERRETT, Sam	108	0	0	108	48	1	0	194
PHILLIPS, Tyrone	6	62	1	69	50	0	0	200
RENNIE, Reuben	0	21	15	36	11	0	0	44
REYNOLDS, Josh	121	39	21	181	67	118	5	509
RONA, Curtis	50	0	0	50	34	0	0	136
SIEJKA, Harry	0	13	0	13	4	1	0	18
SIMMONSON, Bailey	0	0	4	4	4	0	0	16
SIO Tre-Deuce	0	0	2	2	0	0	0	0
SMITH, Reimis	1	11	21	33	22	0	0	88
SOLWAY, Will	0	4	0	4	0	0	0	0
STANLEY, Chase	19	21	0	40	15	43	0	146
STRICKLAND, Luis	0	0	24	24	11	0	0	44
SUKKAR, Elias	0	7	0	7	1	0	0	4
TAVAO, Julius	0	0	5	5	0	0	0	0
TAGALOA, Siaopo	0	0	36	36	6	0	0	24
TEAUPA, Vailima	0	0	15	15	0	0	0	0
TIATIA, Peter	0	0	29	29	2	0	0	8
TOLMAN, Aiden	142	0	0	142	7	0	0	28
TO'OMAGA, Renouf	0	16	56	72	20	0	0	80
TRAMONTANA, Joe	0	0	17	17	7	0	0	28
TSIKRIKAS, George	0	28	10	38	4	0	0	16
WILLIAMS, Tony	80	1	0	81	10	0	0	40

# 2016 SG Ball Report

The Canterbury-Bankstown Bulldogs had a good all-round season, finishing in 6th place in the final table, before bowing out of the competition in the Elimination Final to the Cronulla Sharks.

The team was undefeated at Belmore throughout the regular season, winning four games at home. The only losses for the year came as two away defeats.

There were some major highlights.

Wins over both the Manly Sea Eagles and Sydney Roosters, came after losing players early in the match, but despite these setbacks the team were able to win even though there were no options through the interchange bench.

This ability to tough it out was a characteristic of the side throughout the season. The players showed courage and resilience, in addition to embodying the spirit of the Bulldogs.

During the season the team was given the opportunity to travel to Perth. For a number of players this represented their first experience of traveling and playing interstate and I commend them on their behaviour and maturity on the trip.

They took on the challenge well and came away 58-10 winners. Player standards of behaviour were high throughout the year, with Will Kerr being selected as Player of the Year.

Notable mentions should also go to Brandon Wakeham and Keiran Hayman, who represented the NSW Combined High

Schools team at the Australian Championships, while Kayne Kalace captained the Under 18's SG Ball squad.

Finally, congratulations to Fili Havea for an outstanding season in junior rep. football and youngsters Johnathon Langi, Pule Sua, Lachlan Talau, Brandon Wakeham, Jacob Winterstein and Sosaia Talivakoala for their performances throughout the season.

Round	Opponent	Venue	Result	Score
1	Dragons	Belmore Sports Ground	Won	28-12
2	Centurions	Belmore Sports Ground	Won	42-14
3	Magpies	Campbelltown Stadium	Lost	18-24
4	WS Academy	St Marys Stadium	Lost	24-20
5	Sea-Eagles	Belmore Sports Ground	Won	30-18
6	Roosters	Belmore Sports Ground	Won	30-26
8	Perth	Dorrien Gardens	Won	58-10
9	Eels	New Era Stadium	Won	24-22
Finals				
Week 1	Sharks	St Marys Stadium	Lost	34-10



Pictured: Will Kerr



Pictured: Justin Filo

# 2016 Harold Matthews Cup Report

The Harold Matthews Cup side for 2016 were a pleasure to coach and featured 24 players who were from the local junior league.

The boys selected all displayed the resilience and toughness that is characteristic of the Bulldogs and represented their families and community with style.

It was a mixed start to the season with a number of injuries and several positional adjustments within the team.

However, once the team had settled into some rhythm and the combinations had begun to gel, the results followed with the side finishing in 5th place on the ladder.

One of the highlights of the season, was the turnaround after a tough defeat in round nine.

The side re-grouped and marched all the way to within one game of the Grand Final. This was an outstanding achievement for a group of humble, yet tenacious, players.

Everyone involved, from the playing roster to the support staff, contributed to the season and should be rightly proud of themselves.

One footnote is that we also fielded a team of six sprinters that competed on Grand Final night in front of 80 000 fans at ANZ Stadium, finishing third in a great effort.

Round	Opponent	Venue	Result	Score
1	Dragons	Belmore Sports Ground	Won	24-8
2	Centurions	Belmore Sports Ground	Won	28-8
3	Magpies	Campbelltown Stadium	Lost	12-26
4	WS Academy	St Marys Stadium	Won	44-6
5	Sea-Eagles	Belmore Sports Ground	Lost	22-26
6	Roosters	Belmore Sports Ground	Won	32-22
8	SWSAS	Kirkham Park	Won	72-0
9	Eels	New Era Stadium	Lost	0-62
Finals				
Week 1	Magpies	St Marys Stadium	Won	20-16
Week 2	Sea-Eagles	Leichardt Oval	Won	35-10
Week 3	Knights	Campbelltown Stadium	Lost	16-24



Pictured: Thomas Ratu



Pictured: Vikilifi Hopoi



## 2016 Premiers

**U9 D1:** St Johns Eagles

**U9 D2:** Greenacre Tigers

**U9 D3:** Bankstown Bulls

**U10 D1:** Greenacre Tigers

**U10 D2:** Chester Hill Hornets

**U11 D1:** St Christophers

**U11 D2:** Bankstown Sports

**U12 D1:** Bankstown Bulls

**U12 D2:** Moorebank Rams

**U13 D1:** Bankstown Sports

**U13 D2:** Milperra Colts

**U14 D1:** Bankstown Bulls

**U14 D2:** St Christophers

**U14 D3:** Chester Hill Hornets

**U15 D1:** Paddington Colts

**U15 D2:** St George Dragons

**U15 D3:** Five Dock RSL

**U16 D1:** Moorebank Rams

**U16 D2:** Penshurst RSL

**U16 D3:** St Johns Eagles

**U17 D1:** Holy Cross

**U17 D2:** Penshurst RSL

**U19 D1:** Coogee Randwick

**U19 D2:** East Campbelltown

**1st Grade:** Auburn Warriors

**2nd Grade:** East Campbelltown

**3rd Grade:** Chester Hill Hornets

**Girls 13's-15's:** Liverpool Catholic Club

**Girls 16's-18's:** Cronulla Caringbah

**SMWRL D1:** Cronulla Caringbah

**SMWRL D2:** Glenmore Park



## 2016 Junior League Report

The 2016 season in the Canterbury-Bankstown District Junior Rugby League (CBDJRL) was my first, having started in the role of Competition Manager in December 2015. There are countless positives to take away from the season and also several areas of focus that we can enhance moving forward.

From the outset I would like to extend my appreciation to the Canterbury-Bankstown Bulldogs Rugby League Club Board, Chief Executive Raelene Castle and General Manager of Football Operations, Alan Thompson. All have provided tremendous support and guidance throughout 2016 in my role as Competition Manager. The level of access and support from such key figures within the Canterbury-Bankstown Bulldogs Rugby League Club demonstrates the importance of the Junior League to the organisation.

I would like to extend a sincere thank you to all the Junior League clubs and their executives, who have been extremely supportive and have worked tirelessly. The success of 2016 can be attributed to club executives and the countless volunteers within the clubs that make our competition possible. Thank you!

The work of Junior League Coordinators, Annmaree Poole, Julie Afchal and Annette Sharpe in season 2016 has been invaluable. These staff members are always willing to go beyond their job descriptions to complete any task. This commitment deserves recognition and acknowledgement as they are the true driving force of this competition.

The support offered by the Junior League General Committee has been tremendous in season 2016. The advice of Junior League President Lindsay Roach has been important in shaping decisions and managing issues efficiently and effectively. To all the General Committee Members I offer my thanks.

There are many positives to take away from season 2016 that we can take into next season. The introduction of Independent League Officers helped the Junior League to identify and accurately report on game day issues. As a pilot project, the Independent League Officer initiative was largely successful and provided important game day support to junior league clubs.

The Junior League this season also re-introduced Best & Fairest voting by referees at the conclusion of each game. The winners of each award were presented to the crowd at Belmore Sportsground at halftime in the Round 25 Bulldogs v Cowboys game. This was a tremendous opportunity to showcase positive play in the junior league and an initiative that will be further developed in coming seasons. Fair Play Awards were also distributed at mini games this season, which created a positive atmosphere at the conclusion of games, giving award winners discounted offers to Bulldogs merchandise.

### Season 2016 Awards & Highlights

Club of the Year	St.Christophers
Junior Club Championship Award	Greenacre Tigers
Senior Club Championship Award	St John's Eagles
Club Championship	St John's Eagles
Sandy Steuerwald Volunteer of the Year Award	Steve Conwell
Karen Folkes Award	Elianna Walton
Junior League Appreciation Award	George Bakhos

At the conclusion of the 2016 season the Junior League commissioned Alby Taylor to conduct a Governance Audit of Junior League Clubs, to determine the current level of compliance and the support required by clubs to make improvements in this area. Alby's recommendations will no doubt create more professional club environments within the junior league moving forward.

One area that is a real positive for the junior rugby league is the professionalism, support and dedication of the members of the Canterbury-Bankstown District Rugby League Referees Association (CBDRLRA). As a District we are blessed to have such a dedicated group of referees supporting the game. Thank you to Secretary Daniel Gardner and to all referees in the Association for your support.

To all the players and teams that tasted success this season I offer my congratulations. Whilst we often measure the success of a season based on the number of titles, I would prefer to monitor the quality of the experience and the willingness of our players to return to the game in season 2017. Congratulations to those teams that won grand finals at Belmore in late August, but thank you to all 3,691 players from the Canterbury-Bankstown District that were part of our various competitions.

In the Sydney Combined Competition (SCC), the Canterbury-Bankstown District again had a strong season. Of the 16 Divisions in this competition, Canterbury-Bankstown was represented in 13 of the Grand Finals, with 9 Divisions being won by a Canterbury-Bankstown District club. This is a fantastic achievement for our district and demonstrates the level of talent within our local clubs.

The junior league was again supported by the valuable contributions of the NRL Game Development team. Brian Rowe and Todd Smith, who reside in the Belmore office, work tirelessly in the region to promote the game in schools and work with our coaches on development and re-accreditation. Thank you to everyone who played a part in season 2016 of the Canterbury-Bankstown District Junior Rugby League. I look forward to working with you again next season.

**Gavin Lawrence**  
Competition Manager



# 2016 Membership Review

The 2016 season was an extremely successful one from a Membership perspective, with the Club achieving record Membership numbers and revenue as well as surpassing the 20,000 mark for the very first time.

In addition to retaining 76% of 2015 Members, an additional 7,414 new Members were welcomed on board. Income from Memberships totalled \$2.2m (ex GST) for the year.

In 2016 the Bulldogs continued to grow the number of flexible, supporter and regional options available, further emphasising that Membership is simply not a Season Ticket to home matches, but a personalised way for all passionate fans to actively invest and engage in the Club well above a general supporter level. There certainly is a Membership for everyone.

Our strategy to continue to grow our regional markets saw a high take up of our ACT, Victorian, Queensland, North Queensland, Newcastle, Western Australian, Interstate & International supporter, Country and New Zealand packages, with over 3500 Memberships in total.

The record number of 20,703 Members, was the first time the 20,000 mark had been reached in the Club's history. This was a 14% increase from 2015 and was the 9th successive year of significant growth. Working in conjunction with a strong community strategy, Membership was made more accessible than ever before.

There has been a 65% increase in Membership revenue generated over the 2012-2016 period and in 2016 for the first time the program attracted its first official sponsor, Brydens Lawyers. Working in conjunction with Brydens, the Club has been able to actively promote Membership in the Community, as well as provide further benefits to Members through special legal days.

Membership community engagement and increasing the variety of member events, continues to be a focus for the Club. Member events ranged from the Season Launch party in February, first year Member welcome, 10+ year Member event, Major Member day, Members trivia night and Junior Members clinic, in addition to other appearances at The Bulldog and Bankstown Central.

In 2016, we continued to reward Members for their valuable contribution via our match day experience and recognition awards. The addition of Member ball deliveries each match, specifically rewards our junior Members for their support.

Congratulations to all our winners in 2016.

18 Winner	Rookie of the Week	Ball Deliverer
Lyn Smith	Joshua Johnstone	Phillip Makras
Maureen Huckstadt	Joshua Puscud	Foti Macras
Glen Wallis	Jeffery McGinn	Mark Anthony Gianni
Adel Habak	Rhema Issa	Quade Mallison
Jenny Rafferty	Kianah Laborte	Rhys Bradley
Enzo Florio	Jordana Hirsler	Hadi Hussein
Deon Brown	Kathryn Bilby	Jackson Ingram
Fiona Slater	Harvey Rhodes	Tyler Extrem
Alexander Villiotis	Natasha Gotsis	Leon & Kaden Edwards
John Vorsa	Charlie Laguzza	Thomas Hardy
Allan Woods	Steven Sarris	Noah Fitzgerald
Helen Phillips		

I would like to sincerely thank all those who joined us Under One Jersey in 2016 and became Bulldogs Members. I hope to see you again in 2017.

**James Peters**  
Membership & Ticketing Manager



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*Pictured: Raymond Faitala-Mariner*



*Pictured: Josh Morris*

## Sponsorship & Corporate Partnerships

The Bulldogs Corporate Partnership program reached new heights in 2016, with a record number of corporate partners and their guests attending Bulldogs home matches, in addition to almost 20 million viewers tuning in from home.

The Club's Major Sponsor, Jaycar Electronics received the highest level of exposure it has recorded across the past 8 Seasons, with a number 1 ranking in the 'top back of jersey' category across all NRL Clubs.

With traditional sponsorship properties filling up at the end of 2015, the Bulldogs turned their focus to the grass roots with Kia Motors Australia signing on as Principal Partner of the 'Bulldogs in the Community' program.

Their investment enabled the Club to reach 60,000 of our community members through schools, community groups and match-day.

In an attempt to increase the accessibility of ticketing to our matches, Membership Sponsor Brydens Lawyers committed to providing those less-fortunate in the community with 500 family memberships. In addition 90% of recipients stated that they attended a Bulldogs' home match for the first time.

After our successful inaugural Race Day in 2015, Corporate Partners again voted with their feet, with over 500 guests packing into The Oaks Lawn Marquee at Royal Randwick in August. Players and Corporate Partners were able to mingle in a relaxed garden setting, with special appearances and racing insights from Gai Waterhouse and Chris Waller.

In preparation for the 2017 Season, The Bulldogs kit sponsors are locked and loaded, with 80% of sponsors committing to multi-year deals that see Kia Motors Australia, Jaycar Electronics, M&J Chickens and Wicked Sister taking up the valuable real estate on the Bulldogs' kit until the end of the 2019 Season.

# Jaycar Electronics





## 2016 Community Review

KIA Bulldogs in the Community reached more people than ever before in 2016. Through new partnerships and broad community collaboration, programs were developed to address key social issues delivering real social change.

Program expansion across south west Sydney led to a new partnership with Western Sydney University, measuring the activities of KIA Bulldogs in the Community, as well as the social impact achieved.

The Life Education NSW partnership was also set up to lead our commitment to deliver Health & Wellness educational programs to primary school students across the Canterbury-Bankstown, Liverpool & Cumberland local government areas.

Our commitment to partner with White Ribbon Australia and end men's violence against women and children, continues to go from strength to strength with 15 schools funded to become involved in the White Ribbon Schools Program.

Bulldogs in the Community programs were developed in collaboration with community organisations addressing 3 primary social issues: Violence Prevention, Health & Wellness & Social Inclusion.

### KIA Bulldogs Community Partners

- Canterbury-Bankstown Council
- Liverpool City Council
- Cumberland Council
- Brydens Lawyers
- Western Sydney Universities
- Canterbury Leagues Club

### Did you know that each month;

**1080** School aged kids engaged in Bulldogs in the Community programs

**20** Organisations supported by the Bulldogs delivered Bulldogs in the Community aligned programs

**1800** School aged students participated in Bulldogs/NRL Clinics

**800** Identified as 'Youth at Risk' are involved in Bulldogs in the Community programs

**500** Disadvantaged families attended Bulldogs matches at no cost to the families

**16,500** People engaged with the Bulldogs at local community events

**80** Hours per month, Belmore Sports Ground was donated to community programs

### Winner

In recognition of our community collaboration, the Street Outreach & Drop In @ the Bulldogs program won the Exceptional Community Partnership Award at the ZEST Community Awards





Bulldogs in the Community  
Principal Partner

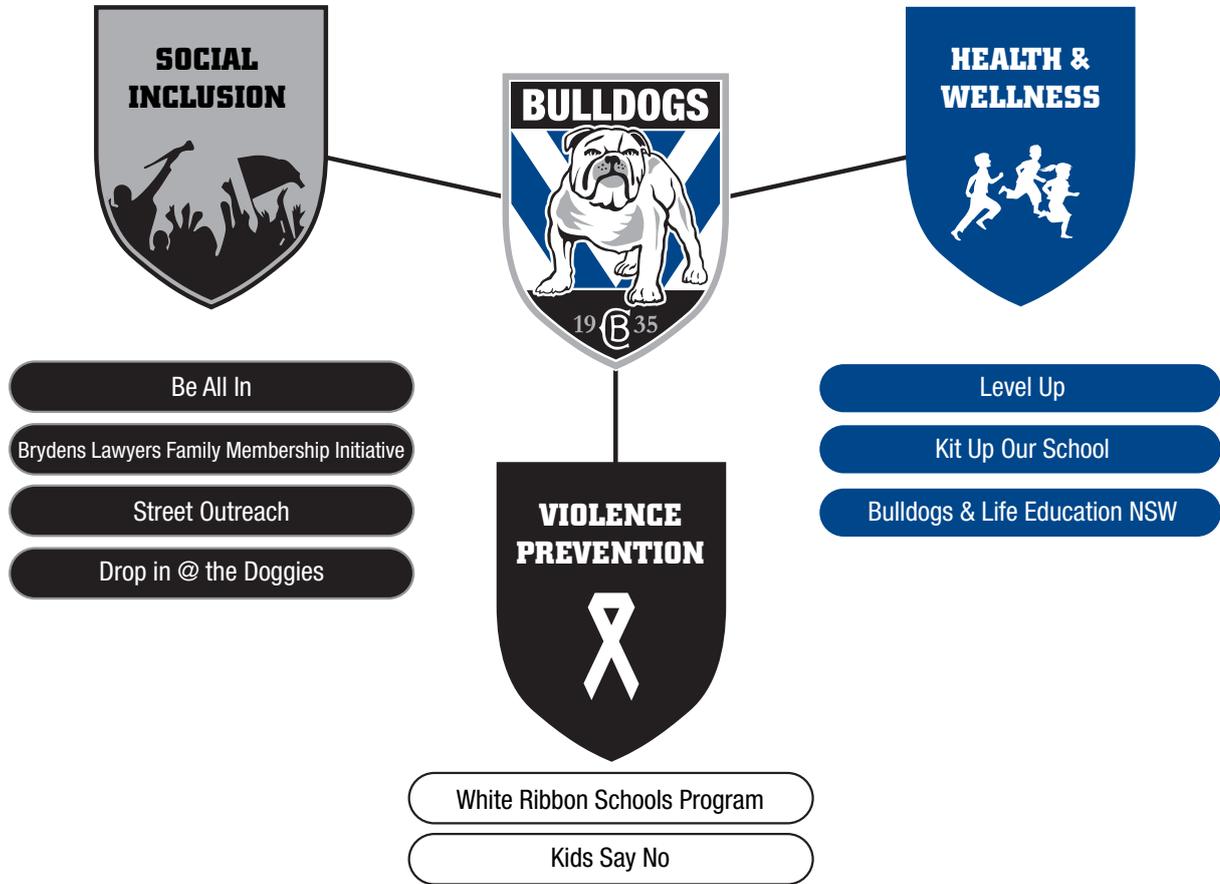


*Pictured: Andrew O'Keefe, Steve Turner*



*Pictured: Reece Mastin*

# BULLDOGS IN THE COMMUNITY PILLARS



**1664**  
Number of hours Bulldogs players & staff will invest directly into the community

**1st**  
Professional sporting organisation in Australia to formally sign a partnership with the world's largest male led campaign to end violence against women and children

**1K**  
Teachers to receive professional development training to help deliver respectful relationships programs in schools

**20K**  
Local students engaged in NRL clinics and activities

**4.5K**  
Youth at Risk will attend educational programs at Belmore Sports Ground learning about Violence Prevention, Social Inclusion and Health & Wellness

**\$1.1M**  
The Bulldogs have donated to charities and not for profit organisations

**10K**  
School kids will get lessons on healthy eating and exercise from Bulldogs players

**500**  
Disadvantaged families will experience Bulldogs memberships

**70K**  
Students from Canterbury, Bankstown, Liverpool and Cumberland will receive educational programs in schools through our partnership with Life Education NSW

**60K**  
School aged kids will experience educational programs through the Healthy Harold Mobile Learning Centre at Bulldogs home games

**WHITE RIBBON**  
Bulldogs in the Community Hero Partner

**WESTERN SYDNEY U**  
Bulldogs in the Community Partner

**LIFE EDUCATION**  
Bulldogs in the Community Partner



*Pictured: Sam Perrett*

*Pictured: Sam Perrett*

# Farewell Sam Perrett

Bulldogs Player #745

## Bulldogs First Grade Statistics

108 First Grade Games for the Bulldogs

48 Tries for the Bulldogs

273 Tackle Breaks for the Bulldogs

49 Line Breaks for the Bulldogs

12,442 Run Metres for the Bulldogs

194 Total Points for the Bulldogs



*Pictured: Sam Perrett*



# Directors' Report

## 2016 Directors' Report

The directors present their report together with the financial report of Bulldogs Rugby League Club Limited (the Company) and of the consolidated entity, being the Company and its controlled entity for the financial year ended 31 October 2016 and the auditor's report thereon.

### 1 Directors

The directors of the Company at any time during or since the end of the financial year are:

Name, qualifications and independence status	Age	Experience, special responsibilities and other directorships
<p><b>Mr Raymond Dib</b> J.P, GAICD Chairman</p> 	51	<p>Chairman of Bulldogs Rugby League Club Limited since 14 February 2010            Director of Bulldogs Rugby League Club Limited since 11 February 2007            Director of Canterbury League Club Limited since March 2010            Member of Canterbury League Club Limited Audit Committee since July 2010            Member Project Control Group since June 2011            Member Joint Management Committee since February 2010            Director NSW Rugby League since 2010            Director of NSW Leagues Club since May 2015            Graduate of Australian Institute of Company Directors            Member Australian Institute of Company Directors            Managing Director Dib Steadfast            Certificate IV in Corporate Governance            Former Director Australian Rugby League            Former Member NRL Partnership            Diploma Sports Science            Australian Sports Medal            Former Bulldogs Rugby League Football Club Trainer and player            Former Australian &amp; World Universities R.L. Representative            Advanced Diploma Financial Services (Insurance Broking)            Advanced Diploma Financial Services (Financial Planning)</p>
<p><b>Mr Anthony Elias</b></p> 	51	<p>Director of Bulldogs Rugby League Club Limited since 28 November 2002            Franchise Development Manager - Sydney Tools            National Sales Manager – Ascent Footwear Company 2006 - 2014            Former Operations Manager (19 years) – The Athletes Foot Australia / NZ            Former player and captain of Premiership winning Jersey Flegg Rugby League Team 1983            Former Football Club player, 1983 to 1988            Member of Ambassadors Club            Member of Executive Management Committee of Bulldogs Rugby League Club since 15 February 2010            Board representative on Bulldogs League Club Limited from 15 April 2008 to 31 March 2010            Member of Merchandise Committee of Bulldogs Rugby League Club since April 2012            Chair of Welfare Committee since May 2016            Life member of Bulldogs Rugby League Club Limited</p>

**1 Directors (continued)**

The directors of the Company at any time during or since the end of the financial year are:

Name, qualifications and independence status	Age	Experience, special responsibilities and other directorships
<p><b>Mr Stephen Mortimer</b> OAM, Degree in Agricultural Science, Dip Ed</p> 	<p>60</p>	<p>Director of Bulldogs Rugby League Club Limited from 9 February 2014 to 14 October 2016                      Director of Steve Mortimer Marketing &amp; Promotions Pty Limited since 1984                      Founder and Managing Director of Australian Shuffleboard Pty Limited 1989-2002                      Australian Shuffleboard relaunched under SMMP Pty Ltd in 2015                      The Athletes Foot Shop (Bankstown &amp; Roselands) Franchisee 1984-1988                      Bulldogs Rugby League Club Limited, CEO 2002-2004                      Director of ANZ Stadium Club                      Berries/Bulldogs Rugby League Football Club player 1976-1988                      Played in 6 NRL Grand Finals for Bulldogs                      4 Grand Final Premierships 1980, 1988, Captain of Bulldogs Premiers 1984, 1985                      Represented Australia 1982-1985 (9 tests)                      Captained NSW to first State of Origin series win 1985                      Voted as one of the 100 greatest ARL players in 2008 celebrating the “Centenary of Rugby League”                      Life Member of the Bulldogs Rugby League Club Limited since 1988                      Life Member of Canterbury League Club Limited since 2013                      Patron, Newhaven Farm (Intellectual Disability Support Service)                      Member, ClubGRANTS Sub-Committee since February 2011                      Director of Canterbury League Club Limited since 1 January 2003                      Corporate Governance Training 2012                      Max Employment Ambassador                      ClubsNSW Governance Refresher Training 2016</p>
<p><b>Mr Andrew Farrar</b></p> 	<p>54</p>	<p>Director of Bulldogs Rugby League Club Limited since 17 February 2008                      Diploma in Surveying                      Former player of Bulldogs Football Club                      Represented NSW State of Origin - Australian R.L.F.                      Life member of Bulldogs Rugby League Club Limited                      Australian Sports Medal                      6 years NRL 1st Grade Head Coach                      4 years Assistant Coach - Development in NRL/Superleague U.K.                      Member of Bulldogs Ambassador’s Club                      Appointed as the New South Wales State of Origin manager during 2014</p>

Name, qualifications and independence status	Age	Experience, special responsibilities and other directorships
<p><b>Mr Arthur Coorey</b></p> 	60	<p>Director of Bulldogs Rugby League Club Limited since 28 August 2008            Director and Co-Managing Director, Stewarts Gentlemen's Outfitters Sydney            Deputy Chairman of the Canterbury League Club            Member, Canterbury League Club Limited            Member, City Tattersalls Club            Member, Royal Motor Yacht Club of NSW            Gold Member, Sydney Cricket Ground/Sydney Football Stadium            Deputy Delegate to New South Wales Rugby League            Member, Disciplinary Sub-Committee since August 2011            Member, Project Control Group since June 2011            Executive Board Member of Bulldogs Rugby League Club Limited            Director, Bulldogs Rugby League Football Club Limited 1994-2002            Life Member, Bulldogs Rugby League Club Limited            Director of Canterbury League Club since 31 March 2010            ClubsNSW Governance Refresher Training 2016</p>
<p><b>Mr Peter McMahon</b>            BA, LLB (Syd), FAPI</p> 	60	<p>Director of Bulldogs Rugby League Club Limited since 23 November 2011            Director of Canterbury League Club Limited since 19 March 2014            Member of the Canterbury League Club Limited Audit Committee since March 2016 and Remuneration Committee since March 2015            Partner, Clayton Utz since 1989 (including term as National Managing Partner, 2000 - 2001)            Bachelor of Arts (University of Sydney, 1977)            Bachelor of Laws (University of Sydney, 1979)            Admitted as Solicitor of the Supreme Court of New South Wales            Admitted as Solicitor of the Supreme Court of Victoria, Supreme Court of Western Australia, and High Court of Australia            Fellow of Australian Property Institute (from 20 May 2015)            Leadership in Professional Service Firms, Harvard Business School (USA), 1998            Regional Vice Chair (Asia Pacific) for Real Estate in Lex Mundi (the world's leading association of independent law firms) (2009 - 2014)            Chair Elect for Lex Mundi Real Estate (2014 - 2015)            Global Chair for Lex Mundi Real Estate from 8 May 2015)            Regional Vice Chair (Asia Pacific) for Agribusiness in Lex Mundi (2011 - present)            Member of Property Council of Australia            Past Chairman of Property Law Reform Alliance (and Property Council representative on PLRA)            Trustee of Committee for the Economic Development of Australia (CEDA) (since 2000)            Life Member of University of Sydney Union (since 1979)            ClubsNSW Governance Refresher Training 2016            Foundation Member of Australian Turf Club (formerly Member of both the Australian Jockey Club and the Sydney Turf Club)            Member of Sydney Cricket &amp; Sports Ground Trust</p>

### 1 Directors (continued)

The directors of the Company at any time during or since the end of the financial year are:

Name, qualifications and independence status	Age	Experience, special responsibilities and other directorships
 <p><b>Mr Anter Isaac</b></p>	42	Director of Bulldogs Rugby League Club Limited since 9 February 2014 Managing Director, Kleinmann Wang since 2007 Bachelor of Commerce (Accounting sub Corporate Law & Business Management, 1996) Certified Practising Accountant, 2001 Chairman of Football NSW (Director since 2013) Lead Consultant and Curriculum Developer, FIFA Performance Expert Panel since 2009 Lecturer and Masters Programme Curriculum Developer, International Centre for Sports Studies (CIES), University of Neuchâtel, Switzerland since 2012 Director - International Business Development, Beverly Hills Film Festival since 2007 Member of Canterbury League Club Member of Bulldogs Rugby League Club Limited Member Australian Institute of Company Directors

### 2 Company Secretary

Ms Raelene Castle (the Company's Chief Executive Officer) was appointed to the position of Company Secretary on 31 July 2013.

### 3 Directors' Meetings

The number of directors' meetings held (including meetings of committees of directors) and attendance by each of the directors of the Company during the financial year were as follows:

Director	Board Meetings		Finance, Risk & Audit Committee Meetings	
	A	B	A	B
R. Dib	12	12	5	5
A. Elias	12	12	5	5
A. Farrar	12	12	-	-
A. Coorey	12	12	5	5
P. McMahon	12	12	-	-
S. Mortimer	11	11	-	-
A. Isaac	11	12	4	5

**A** – Number of meetings attended

**B** – Number of meetings held during the time the director held office during the year

### 4 Company strategy, objectives and principal activities

#### Company strategy and objectives

**Vision:** Bulldogs, the family club that unites and inspires.

**Values:** Tough, Resilient, Family.

#### Mission and Objectives:

1. Deliver an innovative football program that delivers consistent, unmatched on field success and nurtures local talent.
2. Leverage 'the Bulldogs effect' to support harmony and social change.
3. Set the benchmark for the game day and fan experience.
4. Maximise the Bulldogs strong brand and the commercialisation of assets.
5. Build a resilient organisation to protect and grow the Bulldogs' legacy.

*Principal activities*

The principal activities of the consolidated entity during the course of the financial year were the operation of registered clubs and the promotion of rugby league.

There were no significant changes in the nature of the activities of the consolidated entity during the year.

**5 Operating and financial review and performance measurement***Overview of the consolidated entity*

The profit after tax from continuing operations of the consolidated entity for the year ended 31 October 2016 was \$11,009,214 (2015: \$10,750,930).

The net operating result from continuing operations was impacted by:

- Increase in gaming revenue by \$1,059,874
- Increase in catering revenue by \$183,293
- Decrease in functions revenue by \$240,235
- Decrease in beverages revenue by \$101,234
- Increase in net gain arising from changes in the fair value of investment properties by \$2,368,415
- Increase in personnel expenses by \$1,127,600
- Increase in members amenities expenses by \$181,700
- Increase in poker machine licences and taxes by \$40,449
- Increase in property expenses by \$160,757
- Decrease in donations and sponsorships by \$197,190
- Increase in consulting and professional fees by \$191,329
- Increase in depreciation expenses of \$768,813

After taking into account discontinued operations, the profit after tax of the consolidated entity for the year ended 31 October 2016 was \$10,839,125 (2015: \$10,296,094).

*Overview of the Company*

The loss after tax of the Company for the year ended 31 October 2016 was \$1,223,922 (2015 profit: \$661,165).

The net operating result of the Company was impacted by:

- Increase in sponsorship revenue by \$680,205
- Increase in season tickets by \$193,981
- Increase in grants received by \$706,999
- Decrease in gate receipts by \$334,948
- Decrease in functions revenue by \$472,772
- Decrease in merchandise revenue by \$55,115
- Increase in personnel expenses by \$972,046
- Increase in cost of sales by \$51,174
- Increase in property expenses by \$95,258

The decrease in functions revenue of \$472,772 can be attributable to a decrease in corporate partner functions of \$96,632 and a decrease of \$376,140 due to an 80th anniversary function which only occurred in the 2015 financial year.

*Performance measurement*

The consolidated entity's financial performance is continually measured against internally set Key Performance Indicators (KPIs) in core business activities including commercial revenues and football operations. Industry benchmarks, past performance and current economic conditions are also used when setting internal KPIs.

**6 Membership**

The Company is a company limited by guarantee and without share capital. The numbers of members as at 31 October 2016 was 973 (2015: 1,027). In accordance with the Constitution of the Company, every member of the Company undertakes to contribute an amount limited to \$10 per member in the event of the winding up of the Company during the time that he or she is a member or within one year thereafter. Total amount that members are liable as at 31 October 2016 is \$9,720 (2015: \$10,270).

### 7 Likely future developments

During the forthcoming year, the consolidated entity will continue to redevelop the Belmore premises in accordance with its Masterplan.

### 8 Events subsequent to reporting date

The consolidated entity recently announced the amalgamation with Canterbury-Bankstown Tennis & Bowls Club Ltd, the agreement was approved in principle by Liquor and Gaming NSW (by delegated authority of the Independent Liquor and Gaming Authority) within the 2016 financial year, Liquor and Gaming NSW and the Liquor and Gaming Authority are the bodies that have jurisdiction over registered clubs and other licensed premises. The amalgamation has taken place on 02 December 2016, in the interval between the end of the financial period and the date of this report. At the date of this report, an estimation of the financial effect of the amalgamation cannot be made, the determination of the fair value of assets and liabilities is currently being determined.

In the interval between the end of the financial period and the date of this audit report, the consolidated entity has entered into a tri-party agreement with Westpac Banking Corporation and Parkview Constructions Pty Limited for the financing of the construction of a multi-storey car park and redevelopment of Canterbury League Club, 26 Bridge Road, Belmore, in accordance with its Masterplan. This agreement was signed on 7 November 2016 and allows for a facility of up to \$37,000,000 to be drawn down on for the given purpose.

Other than the matters discussed above, there has not arisen in the interval between the end of the financial year and the date of this report any item, transaction or event of a material and unusual nature likely, in the opinion of the directors of the Company, to affect significantly the operations of the Company and the consolidated entity, the results of those operations, or the state of affairs of the Company and the consolidated entity, in future financial years.

### 9 Lead auditor's independence declaration

The Lead auditor's independence declaration under S307C is set out on page 54 and forms part of the directors' report for financial year ended 31 October 2016.

This report is made in accordance with a resolution of the directors:



**Raymond Dib**  
Chairman

Dated at Belmore this 14th day of December 2016.



### Lead Auditor's Independence Declaration under Section 307C of the Corporations Act 2001

To: the directors of Bulldogs Rugby League Club Limited

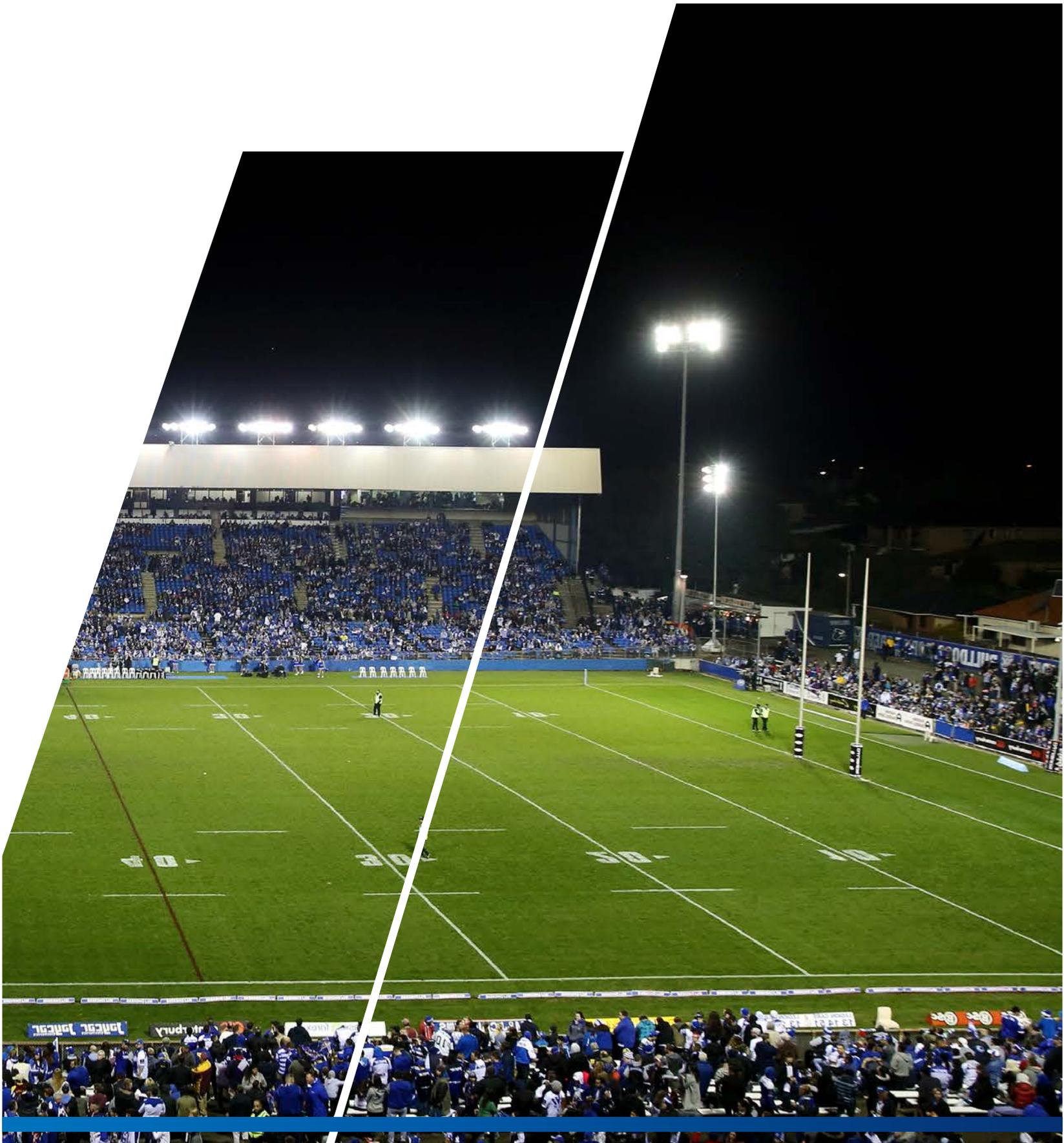
I declare that, to the best of my knowledge and belief, in relation to the audit for the financial year ended 31 October 2016, there have been:

- (i) no contraventions of the auditor independence requirements as set out in the Corporations Act 2001 in relation to the audit; and
- (ii) no contraventions of any applicable code of professional conduct in relation to the audit.



**Cameron Roan**  
Partner

Dated at Sydney this 14th day of December 2016.





# Financial Report

# Statements of comprehensive income

For the year ended 31 October 2016

<i>In AUD</i>		Consolidated		Company	
Continuing Operations	Note	2016	2015	2016	2015
Revenue	4	109,083,845	107,276,883	25,912,691	25,290,665
Other income		203,422	1,212,446	-	999,374
Net gain arising from changes in the fair value of investment property	12	2,368,415	-	-	-
Changes in inventories		379,279	(9,181)	109,514	112,221
Materials and consumables used		(5,593,803)	(4,960,824)	(1,685,044)	(1,636,577)
Poker machine licences and taxes		(21,156,229)	(21,115,780)	-	-
Personnel expenses	5	(44,893,659)	(43,766,059)	(18,144,769)	(17,172,723)
Property expenses		(4,492,792)	(4,332,035)	(698,077)	(602,819)
Members' amenities expense		(3,469,538)	(3,287,838)	-	-
Donations and sponsorships		(727,031)	(924,221)	-	-
Security expense		(138,561)	(105,884)	-	-
Repairs and maintenance		(3,134,250)	(3,180,288)	(143,547)	(102,943)
Consulting and professional fees		(703,557)	(512,228)	(179,153)	(104,380)
Gain/(loss) on disposal of non-current assets		108,235	557,086	(5,714)	(39,234)
Other expenses		(4,023,760)	(3,703,549)	(1,775,612)	(1,381,148)
Hospitality and promotional expenses		(1,755,116)	(1,620,531)	(1,859,237)	(1,949,792)
Game day and on field expenses		(2,420,339)	(2,409,718)	(2,420,340)	(2,411,261)
<b>Earnings before financing income/costs, depreciation, impairment and grants paid</b>		<b>19,634,561</b>	<b>19,118,278</b>	<b>(889,288)</b>	<b>1,001,383</b>
Depreciation expense		(8,093,563)	(7,324,750)	(305,116)	(329,245)
Grants paid		(380,005)	(590,000)	-	-
<b>Results from operating activities</b>		<b>11,160,993</b>	<b>11,203,528</b>	<b>(1,194,404)</b>	<b>672,138</b>
Finance income		456,850	612,069	447	1,413
Finance costs		(30,411)	(12,997)	(29,965)	(12,386)
<b>Net finance income/(costs)</b>	6	<b>426,439</b>	<b>599,072</b>	<b>(29,518)</b>	<b>(10,973)</b>
<b>Profit before tax</b>		<b>11,587,432</b>	<b>11,802,600</b>	<b>(1,223,922)</b>	<b>661,165</b>
Tax expense	7	(578,218)	(1,051,670)	-	-
<b>Profit from continuing operations</b>		<b>11,009,214</b>	<b>10,750,930</b>	<b>(1,223,922)</b>	<b>661,165</b>
<b>Discontinued operations</b>					
Loss from discontinued operations, net of tax	8	(170,089)	(454,836)	-	-
<b>Profit for the year</b>		<b>10,839,125</b>	<b>10,296,094</b>	<b>(1,223,922)</b>	<b>661,165</b>
Other comprehensive income		-	-	-	-
<b>Total comprehensive income for the year</b>		<b>10,839,125</b>	<b>10,296,094</b>	<b>(1,223,922)</b>	<b>661,165</b>
<b>Profit attributable to:</b>					
Owners of the Company		10,839,125	10,296,094	(1,223,922)	661,165
<b>Profit for the year</b>		<b>10,839,125</b>	<b>10,296,094</b>	<b>(1,223,922)</b>	<b>661,165</b>
<b>Total comprehensive income attributable to:</b>					
Owners of the Company		10,839,125	10,296,094	(1,223,922)	661,165
<b>Total comprehensive income for the year</b>		<b>10,839,125</b>	<b>10,296,094</b>	<b>(1,223,922)</b>	<b>661,165</b>

The notes on pages 61 to 79 are an integral part of these consolidated financial statements.

# Statements of financial position

For the year ended 31 October 2016

<i>In AUD</i>		Consolidated		Company	
Assets	Note	2016	2015	2016	2015
Cash and cash equivalents	9	12,664,584	22,407,173	105,037	2,572
Trade and other receivables	10	765,344	13,824,069	547,520	634,101
Inventories	11	1,204,687	825,406	348,508	238,994
Prepayments		1,258,130	1,366,518	89,865	247,586
Current tax receivable		478,845	-	-	-
<b>Total current assets</b>		<b>16,371,590</b>	<b>38,423,166</b>	<b>1,090,930</b>	<b>1,123,253</b>
Investment property	12	11,415,871	7,986,766	-	-
Deferred tax assets	13	703,303	1,569,056	-	-
Property, plant and equipment	14	150,489,603	118,128,732	2,253,642	2,086,845
Intangible assets	16	4,317,682	4,317,682	-	-
<b>Total non-current assets</b>		<b>166,926,459</b>	<b>132,002,236</b>	<b>2,253,642</b>	<b>2,086,845</b>
<b>Total assets</b>		<b>183,298,049</b>	<b>170,425,402</b>	<b>3,344,572</b>	<b>3,210,098</b>
<b>Liabilities</b>					
Bank overdraft	9	-	468,201	-	468,201
Trade and other payables	17	12,281,414	10,949,275	1,561,249	1,290,437
Loans and borrowings	19	33,765	47,324	33,765	47,324
Employee benefits	20	2,765,602	2,599,443	259,118	227,713
Current tax payable		-	580,565	-	-
Provisions	18	219,479	216,253	-	-
<b>Total current liabilities</b>		<b>15,300,260</b>	<b>14,861,061</b>	<b>1,854,132</b>	<b>2,033,675</b>
Loans and borrowings	19	1,707,183	194,448	1,707,183	194,448
Employee benefits	20	381,510	299,922	111,805	86,601
Provisions		2,000	2,000	2,000	2,000
<b>Total non-current liabilities</b>		<b>2,090,693</b>	<b>496,370</b>	<b>1,820,988</b>	<b>283,049</b>
<b>Total liabilities</b>		<b>17,390,953</b>	<b>15,357,431</b>	<b>3,675,120</b>	<b>2,316,724</b>
<b>Net assets</b>		<b>165,907,096</b>	<b>155,067,971</b>	<b>(330,548)</b>	<b>893,374</b>
<b>Members' funds</b>					
Amalgamation reserve		9,103,825	9,103,825	-	-
Retained earnings		156,803,271	145,964,146	(330,548)	893,374
<b>Total members' funds</b>		<b>165,907,096</b>	<b>155,067,971</b>	<b>(330,548)</b>	<b>893,374</b>

The notes on pages 61 to 79 are an integral part of these consolidated financial statements.

# Statements of changes in members' funds

For the year ended 31 October 2016

In AUD	Note	Consolidated		
		Algamation reserve	Retained earnings	Total members' funds
Balance at 1 November 2014		9,103,825	135,668,052	144,771,877
Profit for the year		-	-	-
Other comprehensive income		-	-	-
<b>Total comprehensive income for the year</b>		-	10,296,094	10,296,094
<b>Balance at 31 October 2015</b>		9,103,825	145,964,146	155,067,971
Balance at 1 November 2015		9,103,825	145,964,146	155,067,971
Profit for the year		-	10,839,125	10,839,125
Other comprehensive income		-	-	-
<b>Total comprehensive income for the year</b>		-	10,839,125	10,839,125
<b>Balance at 31 October 2016</b>		9,103,825	156,803,271	165,907,096

In AUD	Note	Company		
		Algamation reserve	Retained earnings	Total members' funds
Balance at 1 November 2014		-	232,209	232,209
Profit for the year		-	661,165	661,165
Other comprehensive income		-	-	-
<b>Total comprehensive income for the year</b>		-	661,165	661,165
<b>Balance at 31 October 2015</b>		-	893,374	893,374
Balance at 1 November 2015		-	893,374	893,374
Profit for the year		-	(1,223,922)	(1,223,922)
Other comprehensive income		-	-	-
<b>Total comprehensive income for the year</b>		-	(1,223,922)	(1,223,922)
<b>Balance at 31 October 2016</b>		-	(330,548)	(330,548)

The notes on pages 61 to 79 are an integral part of these consolidated financial statements.

# Statements of cash flows

For the year ended 31 October 2016

<i>In AUD</i>		Consolidated		Company	
Cash flows from operating activities	Note	2016	2015	2016	2015
Cash receipts from customers		120,932,473	121,878,231	27,721,552	28,032,321
Cash paid to suppliers and employees		(105,649,543)	(104,473,750)	(28,142,918)	(28,895,735)
Cash generated from operations		15,282,931	17,404,481	(421,365)	(863,414)
Interest paid		(30,411)	(12,997)	(29,965)	(12,386)
Income tax paid		(771,876)	(160,462)	-	-
Interest received		456,850	612,069	447	1,413
<b>Net cash from/(used in) operating activities</b>		<b>14,937,494</b>	<b>17,843,091</b>	<b>(450,883)</b>	<b>(874,387)</b>
<b>Cash flows from investing activities</b>					
Proceeds from sale of property, plant and equipment		355,032	251,045	54,545	132,077
Acquisition of property, plant and equipment		(38,131,383)	(15,653,887)	(532,172)	(1,030,493)
Acquisition of investment property		(1,060,690)	(1,596,766)	-	-
Proceeds from sale of assets held for sale		1,000,000	12,057,188	-	-
Net transfer of term deposits		12,125,984	(10,125,984)	-	-
<b>Net cash used in investing activities</b>		<b>(25,711,057)</b>	<b>(15,068,404)</b>	<b>(477,627)</b>	<b>(898,416)</b>
<b>Cash flows from financing activities</b>					
Proceeds from/(payment of) finance lease liabilities		(825)	63,904	(825)	63,904
Proceeds from other loans		1,500,000	-	1,500,000	-
<b>Net cash from/(used in) financing activities</b>		<b>1,499,175</b>	<b>63,904</b>	<b>1,499,175</b>	<b>63,904</b>
Net increase/(decrease) in cash and cash equivalents		(9,274,388)	2,838,591	570,666	(1,708,899)
Cash and cash equivalents at beginning of year		21,938,972	19,100,381	(465,629)	1,243,270
<b>Cash and cash equivalents at end of year</b>	9	<b>12,664,584</b>	<b>21,938,972</b>	<b>105,037</b>	<b>(465,629)</b>

The notes on pages 61 to 79 are an integral part of these consolidated financial statements.

# Notes to the financial statements

For the year ended 31 October 2016

## 1 Reporting entity

Bulldogs Rugby League Club Limited (the Company) is a company incorporated and domiciled in Australia. The consolidated financial statements of the Company as at and for the year ended 31 October 2016 comprise the Company and its controlled entity (together referred to as the 'consolidated entity' and individually as 'Group entity').

The Company is a company limited by guarantee and without share capital. In accordance with the Constitution of the Company, every member of the Company undertakes to contribute an amount limited to \$10 per member in the event of the winding up of the Company during the time that he or she is a member or within one year thereafter.

The consolidated entity is a not-for-profit entity and is primarily involved in the operation of registered clubs and the promotion of rugby league.

## 2 Basis of preparation

### (a) Statement of compliance

In the opinion of the directors, the consolidated entity and the Company are not publicly accountable. The financial statements of the consolidated entity and the Company are Tier 2 general purpose financial statements which have been prepared in accordance with Australian Accounting Standards - Reduced Disclosure Requirements (AASB-RDRs) adopted by the Australian Accounting Standards Board (AASB) and the Corporations Act 2001. These financial statements comply with Australian Accounting Standards - Reduced Disclosure Requirements.

ASIC Class Order 10/654 Inclusion of parent entity financial statements in financial reports has been applied to permit the inclusion of parent entity financial statements in this consolidated financial report.

The financial statements were approved by the Board of Directors on 14th December 2016.

### (b) Basis of measurement

These consolidated financial statements have been prepared on the historical cost basis, except for investment property which is measured at fair value.

### (c) Functional and presentation currency

These consolidated financial statements are presented in Australian dollars, which is also the Company's functional currency.

### (d) Use of estimates and judgements

The preparation of financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised and in any future periods affected.

Information about assumptions and estimation uncertainties that have a significant risk of resulting in a material adjustment within the next financial year are included in the following notes:

- Note 8 Discontinued operations
- Note 12 Investment property
- Note 14 Property, plant and equipment
- Note 16 Intangible assets
- Note 17 Trade and other payables
- Note 23 Contingent assets and contingent liabilities

### (e) Going concern

The financial statements of Bulldogs Rugby League Club Limited and its controlled entity have been prepared on the going concern basis of accounting, which assumes the continuity of normal business activities and the realisation of assets and settlement of liabilities in the ordinary course of business.

The Company has reported a net working capital deficiency of \$763,201 (2015: \$910,422) as 31 October 2016. Notwithstanding the above, the directors believe the going concern assumption is appropriate given:

# Notes to the financial statements

For the year ended 31 October 2016

## 2 Basis of preparation (continued)

### (e) Going concern (continued)

- The Canterbury League Club Limited has committed grant funding for the year ending 31 October 2017 of \$5,150,000;
- In addition to the committed funding above, the Canterbury League Club Limited has undertaken to continue to provide such financial and other support as necessary (including grants or loans) to the Company for at least the next twelve months from the date of approval of the Company's financial statements for the year ended 31 October 2016 to enable the Company to continue to trade and to meet its financial obligations and be able to pay its debts as and when they become due and payable.

After considering the above, the directors consider that the Company will be able to continue to fulfil all obligations as and when they fall due for the foreseeable future, being at least one year from the date of approval of these financial statements, and accordingly, that the Company's financial statements should be prepared on a going concern basis.

Accordingly, no adjustment has been made to the financial report relating to the recoverability and classification of recorded asset amounts or to the amounts and classification of liabilities that might be necessary should the Company not continue as a going concern.

## 3 Significant accounting policies

The accounting policies set out below have been applied consistently to all periods presented in these consolidated financial statements, and have been applied consistently by the consolidated entity and the Company.

### (a) Basis of consolidation

#### (i) Subsidiaries

Subsidiaries are entities controlled by the consolidated entity. Control exists when the consolidated entity has the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities. In assessing control, potential voting rights that currently are exercisable are taken into account. The financial statements of subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases. The accounting policies of subsidiaries have been changed when necessary to align them with the policies adopted by the consolidated entity.

#### (ii) Transactions eliminated on consolidation

Intra-group balances, and any unrealised income and expenses arising from intra-group transactions, are eliminated in preparing the consolidated financial statements.

#### (iii) Amalgamation reserve

An amalgamation reserve in members' funds is utilised for amalgamations with other registered clubs. The amount presented is equal to the fair value of the net assets of the club acquired. The individual assets and liabilities acquired are presented in the consolidated statement of financial position. This policy is effective for amalgamations occurring after 1 November 2010.

### (b) Financial instruments

#### (i) Non-derivative financial assets

Financial assets are recognised initially on the date at which the consolidated entity becomes a party to the contractual provisions of the instrument.

The consolidated entity derecognises a financial asset when the contractual rights to the cash flows from the asset expire, or it transfers the rights to receive the contractual cash flows on the financial asset in a transaction in which substantially all the risks and rewards of ownership of the financial asset are transferred. Any interest in transferred financial assets that is created or retained by the consolidated entity is recognised as a separate asset or liability. The consolidated entity has the following categories of non-derivative financial assets: loans and receivables.

#### Loans and receivables

Loans and receivables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method, less any impairment losses (see note 3(h)).

Loans and receivables comprise cash and trade and other receivables and call deposits with maturities greater than three months from the acquisition date that are subject to an insignificant risk of changes in their fair value.

# Notes to the financial statements

For the year ended 31 October 2016

## *Cash and cash equivalents*

Cash and cash equivalents comprise cash balances and call deposits with maturities of three months or less from the acquisition date that are subject to an insignificant risk of changes in their fair value, and are used by the consolidated entity in the management of its short-term commitments.

## *(ii) Non-derivative financial liabilities*

Financial liabilities are recognised initially on the date at which the consolidated entity becomes a party to the contractual provisions of the instrument. The consolidated entity derecognises a financial liability when its contractual obligations are discharged, cancelled or expire.

Financial assets and financial liabilities are offset and the net amount presented in the statement of financial position when, and only when, the consolidated entity has a legal right to offset the amounts and intends either to settle on a net basis or to realise the asset and settle the liability simultaneously. The consolidated entity has the following categories of non-derivative financial liabilities: other financial liabilities.

Other financial liabilities are recognised initially at fair value plus any directly attributable transaction costs. Subsequent to initial recognition these financial liabilities are measured at amortised cost using the effective interest rate method.

Other financial liabilities comprise bank overdrafts, loans and borrowings and trade and other payables.

Bank overdrafts that are repayable on demand and form an integral part of the consolidated entity's cash management are included as a component of cash and cash equivalents for the purpose of the statement of cash flows.

## **(c) Property, plant and equipment**

### *(i) Recognition and measurement*

Items of property, plant and equipment are measured at cost less accumulated depreciation and accumulated impairment losses.

Cost includes expenditure that is directly attributable to the acquisition of the asset. Purchased software that is integral to the functionality of the related equipment is capitalised as part of that equipment. When parts of an item of property, plant and equipment have different useful lives, they are accounted for as separate items (major components) of property, plant and equipment.

Any gains and losses on disposal of an item of property, plant and equipment (calculated as the difference between the net proceeds from disposal and the carrying amount of the item) is recognised in profit or loss.

### *(ii) Subsequent costs*

Subsequent expenditure is capitalised only when it is probable that the future economic benefits associated with the expenditure will flow to the consolidated entity. Ongoing repairs and maintenance are expensed as incurred.

### *(iii) Depreciation*

Depreciation is calculated over the depreciable amount, which is the cost of an asset, or other amount substituted for cost, less its residual value.

Depreciation is recognised in profit or loss over the estimated useful lives of each part of an item of property, plant and equipment, since this most closely reflects the expected pattern of consumption of the future economic benefits embodied in the asset. Leased assets are depreciated over the shorter of the lease term and their useful lives unless it is reasonably certain that the consolidated entity will obtain ownership by the end of the lease term. Land is not depreciated.

The depreciation methods and estimated depreciation rates for the current and comparative periods are as follows:

	Depreciation rates	Depreciation methods
Leasehold improvements	33.30%	Straight line
Buildings	2.50%	Straight line
Furniture and fittings, plant and equipment	10 - 40%	Diminishing value
Poker machines	20 - 40%	Diminishing value
Assets under lease/hire purchase	25%	Straight line

Depreciation methods, useful lives and residual values are reviewed at each financial year-end and adjusted if appropriate.

# Notes to the financial statements

For the year ended 31 October 2016

## (d) Intangible assets

### *Poker machine entitlements*

Poker machine entitlements have infinite useful lives given they have no expiry date. They are measured at cost less accumulated impairment losses. Subsequent expenditure is capitalised only when it increases the future economic benefits embodied in the specific asset to which it relates. All other expenditure is recognised in profit or loss as incurred. Poker machine entitlements have indefinite useful lives as they have no expiry date. Accordingly, such intangible assets are not amortised but are systematically tested for impairment at each reporting date.

## (e) Investment property

Investment property is property held either to earn rental income or for capital appreciation or for both, but not for sale in the ordinary course of business, use in the production or supply of goods or services or for administrative purposes. Investment property is measured at cost on initial recognition and subsequently at fair value with any change therein recognised in profit or loss. Cost includes expenditure that is directly attributable to the acquisition of the investment property.

When the use of a property changes such that it is reclassified as property, plant and equipment, its fair value at the date of reclassification becomes its cost for subsequent accounting.

## (f) Leased assets

Leases in terms of which the consolidated entity assumes substantially all the risks and rewards of ownership are classified as finance leases. Upon initial recognition the leased asset is measured at an amount equal to the lower of its fair value and the present value of the minimum lease payments. Subsequent to initial recognition, the asset is accounted for in accordance with the accounting policy applicable to that asset.

Other leases are classified as operating leases and the leased assets are not recognised in the consolidated entity's statement of financial position.

## (g) Inventories

Inventories are measured at the lower of cost and net realisable value. The cost of inventories is based on the first-in first-out principle, and includes expenditure incurred in acquiring the inventories and other costs incurred in bringing them to their existing location and condition.

Net realisable value is the estimated selling price in the ordinary course of business, less the estimated costs of completion and selling expenses.

## (h) Impairment

### *(i) Financial assets*

A financial asset not carried at fair value through profit or loss is assessed at each reporting date to determine whether there is objective evidence that it is impaired. A financial asset is impaired if objective evidence indicates that a loss event has occurred after the initial recognition of the asset, and that the loss event had a negative effect on the estimated future cash flows of that asset that can be estimated reliably.

Objective evidence that financial assets are impaired can include default or delinquency by a debtor, restructuring of an amount due to the consolidated entity on terms that the consolidated entity would not consider otherwise, indications that a debtor or issuer will enter bankruptcy, economic conditions that correlate with defaults.

The consolidated entity considers evidence of impairment for receivables at both a specific asset and collective level. All individually significant receivables are assessed for specific impairment. All individually significant receivables found not to be specifically impaired are then collectively assessed for any impairment that has been incurred but not yet identified.

An impairment loss in respect of a financial asset measured at amortised cost is calculated as the difference between its carrying amount and the present value of the estimated future cash flows discounted at the asset's original effective interest rate. Losses are recognised in profit or loss and reflected in an allowance account against receivables. Interest on the impaired asset continues to be recognised through the unwinding of the discount. When a subsequent event causes the amount of impairment loss to decrease, the decrease in impairment loss is reversed through profit or loss.

### *(ii) Non-financial assets*

The carrying amounts of the consolidated entity's non-financial assets, other than investment property, inventories and deferred tax assets, are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, then the asset's

# Notes to the financial statements

For the year ended 31 October 2016

recoverable amount is estimated. Indefinite live intangible assets are tested annually for impairment.

The recoverable amount of an asset or cash-generating unit is the greater of its fair value less costs to sell and value in use, being the depreciated replacement cost of the asset. For the purpose of impairment testing, assets are grouped together into the smallest group of assets that generates cash inflows from continuing use that are largely independent of the cash inflows of other assets or groups of assets (a "cash-generating unit" or "CGU").

An impairment loss is recognised if the carrying amount of an asset or its CGU exceeds its estimated recoverable amount. Impairment losses are recognised in profit or loss. Impairment losses recognised in respect of CGUs are allocated to reduce the carrying amounts of the other assets in the unit (group of units) on a pro rata basis.

Impairment losses recognised in prior periods are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

## (i) Employee benefits

### (i) Defined contribution plans

A defined contribution plan is a post-employment benefit plan under which an entity pays fixed contributions into a separate entity and will have no legal or constructive obligation to pay further amounts. Obligations for contributions to defined contribution plans are recognised as an employee benefit expense in profit or loss in the periods during which services are rendered by employees.

### (ii) Other long-term employee benefits

The consolidated entity's net obligation in respect of long-term employee benefits other than defined benefit plans is the amount of future benefit that employees have earned in return for their service in the current and prior periods plus related on-costs; that benefit is discounted to determine its present value, and the fair value of any related assets is deducted. The discount rate is the yield at the reporting date on government bonds that have maturity dates approximating the terms of the consolidated entity's obligations.

### (iii) Short-term benefits

Short-term employee benefit obligations are measured on an undiscounted basis and are expensed as the related service is provided.

## (j) Provisions

A provision is recognised if, as a result of a past event, the consolidated entity has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability.

The consolidated entity operates a loyalty program where customers accumulate points for dollars spent. The provision represents the current estimate of future cash outflows that will result from future redemption of unredeemed points as at year end.

### Make good provision

In accordance with the consolidated entity's leases of premises, the consolidated entity must restore leased premises to their original condition. Because of the long-term nature of the liability, the greatest uncertainty in estimating the provision is the costs that will ultimately be incurred.

The provision is the best estimate of the present value of the expenditure required to settle the make good obligation at the reporting date, based on current market conditions. Future restoration costs are reviewed annually and any changes are reflected in the present value of the make good provision at the end of the reporting period.

## (k) Revenue

### Goods sold and services rendered

Revenue from the sale of goods comprises revenue earned from the provision of food, beverage and other goods, and is recognised when the significant risks and rewards of ownership have been transferred to the buyer. Revenue from services rendered comprises revenue from gaming facilities together with other services provided to members and patrons of the consolidated entity, and is recognised through profit or loss when the services are provided. No revenue is recognised if there are significant uncertainties regarding recovery of the consideration due or the reliable measurement of costs incurred or to be incurred, there is risk of return of goods or there is continuing management involvement with the goods.

# Notes to the financial statements

For the year ended 31 October 2016

## 3 Significant accounting policies (continued)

### (k) Revenue (continued)

#### *Commissions*

When the consolidated entity acts in the capacity of an agent rather than as the principal in a transaction, the revenue recognised is the net amount of commission made by the consolidated entity.

#### *Grant revenue*

Grants are recognised as income when there is reasonable assurance they will be received by the Company and the Company has complied with the conditions associated with the grant.

### (l) Lease payments

Payments made under operating leases are recognised in profit or loss on a straight-line basis over the term of the lease. Lease incentives received are recognised as an integral part of the total lease expense, over the term of the lease.

Minimum lease payments made under finance leases are apportioned between the finance expense and the reduction of the outstanding liability. The finance expense is allocated to each period during the lease term so as to produce a constant periodic rate of interest on the remaining balance of the liability.

### (m) Finance income and finance costs

Finance income comprises interest income on cash and cash equivalents. Interest income is recognised as it accrues in profit or loss, using the effective interest method.

Finance costs comprise interest expense on loans and borrowings. Borrowing costs that are not directly attributable to the acquisition, construction or productions of a qualifying asset are recognised in profit or loss using the effective interest method.

### (n) Tax

#### *(i) Company*

The Company is exempt from income tax under Taxation Ruling 97/22 as the Bulldogs Rugby League Club Limited is regarded as being established for the encouragement of a game and sport.

#### *(ii) Consolidated entity*

##### *a) Current tax*

Current tax is the expected tax payable or receivable on the taxable income or loss for the year, using tax rates enacted or substantively enacted at the reporting date, and any adjustment to tax payable in respect of previous years.

##### *b) Deferred tax*

Deferred tax is recognised in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes.

The measurement of deferred tax reflects the tax consequences that could follow the manner in which the consolidated entity expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

Deferred tax is measured at the tax rates that are expected to be applied to temporary differences when they reverse, using tax rates enacted or substantively enacted by the reporting date."

Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax liabilities and assets, and they relate to income taxes levied by the same tax authority on the same taxable entity, or on different tax entities, but they intend to settle current tax liabilities and assets on a net basis or their tax assets and liabilities will be realised simultaneously.

A deferred tax asset is recognised for unused tax losses, tax credits and deductible temporary differences, to the extent that it is probable that future taxable profits will be available against which they can be utilised. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

# Notes to the financial statements

For the year ended 31 October 2016

**c) Tax exposure**

In determining the amount of current and deferred tax the consolidated entity takes into account the impact of uncertain tax positions and whether additional taxes and interest may be due. This assessment relies on estimates and assumptions and may involve a series of judgements about future events. New information may become available that causes the consolidated entity to change its judgement regarding the adequacy of existing tax liabilities; such changes to tax liabilities will impact tax expense in the period that such a determination is made.

**(o) Goods and services tax**

Revenue, expenses and assets are recognised net of the amount of goods and services tax (GST), except where the amount of GST incurred is not recoverable from the taxation authority. In these circumstances, the GST is recognised as part of the cost of acquisition of the asset or as part of the expense.

Receivables and payables are stated with the amount of GST included. The net amount of GST recoverable from, or payable to, the Australian Taxation Office (ATO) is included as a current asset or liability in the statement of financial position.

Cash flows are included in the statement of cash flows on a gross basis. The GST components of cash flows arising from investing and financing activities which are recoverable from, or payable to, the ATO are classified as operating cash flows.

**(p) New standards and interpretations not yet adopted**

**AASB 9 Financial Instruments (2014)**

AASB 9 replaces the existing guidance in AASB 139 Financial Instruments: Recognition and Measurement. AASB 9 includes revised guidance on the classification and measurement of financial instruments, a new expected credit loss model for calculating impairment on financial assets, and new general hedge accounting requirements. It also carries forward the guidance on recognition and derecognition of financial instruments from AASB 139.

AASB 9 is effective for annual reporting periods beginning on or after 1 January 2018, with early adoption permitted.

The Company is assessing the potential impact on its financial statements resulting from the application of AASB 9.

**AASB 15 Revenue from Contracts with Customers**

AASB 15 establishes a comprehensive framework for determining whether, how much and when revenue is recognised. It replaces existing revenue recognition guidance, including AASB 118 Revenue, AASB 111 Construction Contracts and AASB Interpretation 13 Customer Loyalty Programmes.

AASB 15 is effective for annual reporting periods beginning on or after 1 January 2018, with early adoption permitted. The Company is assessing the potential impact on its financial statements resulting from the application of AASB 15.

**AASB 16 Leases**

AASB 16 removes the classification of leases as either operating lease or finance leases - for the lessee - effectively treating all leases as finance leases. Short-term leases (less than 12 months) and leases of low-value assets (such as personal computers) are exempt from the lease accounting requirements. There are also changes in accounting over the life of the lease. In particular, companies will recognise a front-loaded pattern of expenses for most leases, even when they pay constant rentals.

AASB 16 is effective for annual reporting periods beginning on or after 1 January 2019, with early adoption permitted where AASB 15 Revenue from Contracts with Customers is adopted at the same time.

# Notes to the financial statements

For the year ended 31 October 2016

<b>4 Revenue</b>	<b>Consolidated</b>		<b>Company</b>	
<i>In AUD</i>	<b>2016</b>	<b>2015</b>	<b>2016</b>	<b>2015</b>
Revenue from catering	5,780,621	6,034,723	-	-
Redemption of complimentary & discounted food	(1,875,365)	(2,312,760)	-	-
	3,905,256	3,721,963	-	-
Revenue from beverages	5,002,655	4,982,611	-	-
Redemption of complimentary & discounted drinks	(1,838,961)	(1,717,683)	-	-
	3,163,694	3,264,928	-	-
Revenue from gaming	78,228,286	76,978,700	-	-
Loyalty points issued	(1,192,473)	(1,002,761)	-	-
	77,035,813	75,975,939	-	-
Revenue from fitness centre	2,132,939	2,075,325	-	-
Revenue from functions	1,512,019	1,752,254	580,302	1,053,074
Subscriptions and joining fees	232,227	182,238	10,928	15,448
Sponsorship and corporate hospitality revenue	6,516,844	6,025,997	6,879,261	6,199,056
Commissions revenue	245,096	251,958	-	-
Season tickets and gate receipts	3,190,197	3,326,397	3,190,197	3,331,164
Other revenue	1,343,800	1,151,502	714,664	806,468
Grant revenue	8,213,197	7,809,998	12,726,997	12,019,998
Merchandise sales and royalties	1,592,763	1,738,383	1,810,342	1,865,457
	109,083,845	107,276,883	25,912,691	25,290,665

<b>5 Personnel expenses</b>	<b>Consolidated</b>		<b>Company</b>	
<i>In AUD</i>	<b>2016</b>	<b>2015</b>	<b>2016</b>	<b>2015</b>
Wages and salaries	34,711,086	33,807,698	15,390,918	14,437,805
Other associated personnel expenses	7,085,592	3,368,795	1,659,685	1,611,527
Contributions to defined contribution plans	3,096,981	6,589,566	1,094,166	1,123,391
	44,893,659	43,766,059	18,144,769	17,172,723

<b>6 Finance income and finance costs</b>	<b>Consolidated</b>		<b>Company</b>	
<i>In AUD</i>	<b>2016</b>	<b>2015</b>	<b>2016</b>	<b>2015</b>
Interest income	456,850	612,069	447	1,413
<b>Finance income</b>	456,850	612,069	447	1,413
Interest expense – bank loans	(446)	(611)	-	-
Interest expense – others	(29,965)	(12,386)	(29,965)	(12,386)
<b>Finance costs</b>	(30,411)	(12,997)	(29,965)	(12,386)
<b>Net finance income/(costs) recognised in profit or loss</b>	426,439	599,072	(29,518)	(10,973)

# Notes to the financial statements

For the year ended 31 October 2016

7 Tax expense <i>In AUD</i>	Consolidated		Company	
	2016	2015	2016	2015
<b>Current tax expense</b>				
Current year	-	1,157,732	-	-
Over provision for prior periods	(287,535)	(121,105)	-	-
	(287,535)	1,036,627	-	-
<b>Deferred tax expense</b>				
Origination and reversal of temporary differences	865,753	15,043	-	-
	865,753	15,043	-	-
<b>Total tax expense</b>	578,218	1,051,670	-	-

## Numerical reconciliation between tax expense and pre-tax accounting profit

The Income Tax Assessment Act 1997 (amended) provides that under the concept of mutuality, registered clubs are only liable for income tax on income derived from non-members and from outside entities.

The Bulldogs Rugby League Club Limited is exempt from income tax (see note 3(n)).

*The amount set aside for income tax in the statement of comprehensive income has been calculated as follows:*

<i>In AUD</i>	Consolidated		Company	
	2016	2015	2016	2015
Proportion of net taxable income attributable to non-members	1,177,995	5,112,019	-	-
Add: Other taxable income	1,429,947	1,709,616	-	-
	2,607,942	6,821,635	-	-
Less: Other deductible expenses	(2,869,264)	(2,962,530)	-	-
<b>Net (loss)/income subject to tax</b>	(261,322)	3,859,105	-	-
Income tax using the Company's statutory income tax rate of 30% (2015: 30%)	-	1,157,732	-	-
Movement in deferred tax assets	865,753	15,043	-	-
Over provision for prior periods	(287,535)	(121,105)	-	-
	578,218	1,051,670	-	-

# Notes to the financial statements

For the year ended 31 October 2016

## 8 Discontinued operations

On 28 October 2016, the Board of Director's approved an exit strategy for Belfield Sub-Branch RSL Club. Accordingly, trade is due to formally cease on 17 January 2017. Belfied Sub-Branch RSL Club was not previously classified as a discontinued operation, the comparative statement of profit or loss and other comprehensive income has been restated to show this discontinued operation separately from continuing operations.

In the 2014 financial year an offer of \$6,000,000 was received and accepted by the consolidated entity to de-amalgamate Bay Sports Club. The consideration was for the land, buildings, plant, equipment, gaming machine entitlements and employee benefits of the Bay Sports Club, accordingly the assets and liabilities to be transferred on the de-amalgamation had been presented as a disposal group held for sale at 31 October 2014. During the 2015 financial year Bay Sports Club was successfully de-amalgamated and the Company received \$5,000,000 as a first instalment, with the remaining \$1,000,000 received in the 2016 financial year. Furthermore, at 31 October 2014 management had estimated, and recorded against the asset held for sale, costs of disposal of approximately \$500,000 relating to stamp duty and legal fees. These costs were not required to be paid upon the de-amalgamation and as such were reversed during the 2015 financial year as a gain on disposal.

In the 2014 financial year, the land and buildings at the Earlwood premises had also been held for sale given the Earlwood premises ceased trading in that year, the club's licence de-activated and all gaming machine entitlements transferred to other premises run by the consolidated entity. The Earlwood premises were sold during the 2015 financial year for a total consideration of \$6,570,694 and a net gain of \$179,438, after accounting for the write off of assets located at the Earlwood premises.

Results of discontinued operations <i>In AUD</i>	Consolidated	
	2016	2015
Revenue	783,734	3,469,268
Expenses	(846,117)	(3,835,023)
<b>Earnings before depreciation and impairment</b>	<b>(62,383)</b>	<b>(365,755)</b>
Depreciation expense	(125,622)	(137,646)
Impairment expense - Bateau Bay	-	-
Impairment expense - Earlwood	-	-
<b>Results from operating activities</b>	<b>(188,005)</b>	<b>(503,401)</b>
Income tax benefit	17,916	48,565
<b>Results from operating activities, net of tax</b>	<b>(170,089)</b>	<b>(454,836)</b>

Cash flows from (used in) discontinued operations <i>In AUD</i>	Consolidated	
	2016	2015
Net cash from (used in) operating activities (including impact of internal financing)	14,811	(165,622)
Net cash used in investing activities	(32,820)	(113,970)
<b>Net cash flow for the year</b>	<b>(18,009)</b>	<b>(279,592)</b>

9 Cash and cash equivalents <i>In AUD</i>	Consolidated		Company	
	2016	2015	2016	2015
Cash at bank and on hand	12,664,584	22,407,173	105,037	2,572
Cash and cash equivalents	12,664,584	22,407,173	105,037	2,572
Bank overdrafts repayable on demand	-	(468,201)	-	(468,201)
<b>Cash and cash equivalents in the statement of cash flows</b>	<b>12,664,584</b>	<b>21,938,972</b>	<b>105,037</b>	<b>(465,629)</b>

# Notes to the financial statements

For the year ended 31 October 2016

10 Trade and other receivables <i>In AUD</i>	Consolidated		Company	
	2016	2015	2016	2015
<b>Current</b>				
Trade receivables	293,396	1,359,136	181,296	295,152
Other receivables	471,948	338,949	366,224	338,949
Term deposits	-	12,125,984	-	-
	765,344	13,824,069	547,520	634,101

11 Inventories <i>In AUD</i>	Consolidated		Company	
	2016	2015	2016	2015
Bar	330,131	301,416	-	-
Bistro	118,393	73,161	-	-
Other	416,371	219,950	8,716	8,115
Merchandise	339,792	230,879	339,792	230,879
	1,204,687	825,406	348,508	238,994

12 Investment property <i>In AUD</i>	Consolidated	
	2016	2015
Balance at 1 November	7,986,766	6,390,000
Acquisitions	1,060,690	1,596,766
Net gain arising from changes in the fair value of investment properties	2,368,415	-
<b>Balance at 31 October</b>	<b>11,415,871</b>	<b>7,986,766</b>

Investment property represents the consolidated entities land and building holdings located in Liverpool, Lakemba and Belmore NSW, and is stated at fair value. The determination of fair value has been based on a valuation by an independent valuer (Hymans Assets Management) who hold a recognised and relevant professional qualification and have recent experience in the location and category of the investment properties. The open market value for these properties excluding the acquisition during the year was \$11,415,871 as at September 2016. Management believe these valuations are still relevant and as such the carrying amount of investment properties are not materially different from their fair values at 31 October 2016.

## 13 Tax assets and liabilities

### Recognised deferred tax assets and liabilities

Deferred tax assets and liabilities are attributable to the following:

Consolidated <i>In AUD</i>	Assets		Liabilities		Net	
	2016	2015	2016	2015	2016	2015
Property, plant and equipment	770,661	921,439	-	-	770,661	921,439
Investment property	-	388,706	316,542	-	(316,542)	388,706
Employee benefits	160,492	178,680	-	-	160,492	178,680
Trade and other payables	76,004	65,284	-	-	76,004	65,284
Provisions	12,688	14,947	-	-	12,688	14,947
<b>Net tax assets</b>	<b>1,019,845</b>	<b>1,569,056</b>	<b>316,542</b>	<b>-</b>	<b>703,303</b>	<b>1,569,056</b>

# Notes to the financial statements

For the year ended 31 October 2016

## 13 Tax assets and liabilities (continued)

<i>In AUD</i>	Consolidated		
	Balance 1 November 2014	Recognised in profit or loss	Balance 31 October 2015
Property, plant and equipment	943,816	(22,377)	921,439
Investment property	388,706	-	388,706
Employee benefits	184,373	(5,693)	178,680
Trade and other payables	59,331	5,953	65,284
Provisions	7,873	7,074	14,947
	1,584,099	(15,043)	1,569,056

<i>In AUD</i>	Balance 1 November 2015	Recognised in profit or loss	Balance 31 October 2016
Property, plant and equipment	921,439	(150,778)	770,661
Investment property	388,706	(705,248)	(316,542)
Employee benefits	178,680	(18,188)	160,492
Trade and other payables	65,284	10,720	76,004
Provisions	14,947	(2,259)	12,688
	1,569,056	(865,753)	703,303

<i>In AUD</i>	Consolidated						
	Land and buildings	Leasehold improvements	Furniture and fittings, plant and equipment	Poker machines	Asset under lease/hire purchase	Work in progress	Total
<b>Cost</b>							
Balance at 1 November 2015	132,158,093	1,094,924	34,672,167	24,120,097	400,246	12,548,945	204,994,472
Additions	-	68,865	2,064,669	3,166,519	134,669	35,566,872	41,001,594
Disposals/write-offs	-	(139,011)	(508,227)	(2,774,474)	-	-	(3,421,712)
Transfers	5,378,221	-	3,120,591	-	-	(8,498,812)	-
<b>Balance at 31 October 2016</b>	137,536,314	1,024,778	39,349,200	24,512,142	534,915	39,617,005	242,574,355
<b>Depreciation and impairment</b>							
Balance at 1 November 2015	42,937,901	445,265	26,379,009	16,970,195	133,371	-	86,865,740
Depreciation for the year	2,847,319	82,958	1,859,959	3,381,798	47,152	-	8,219,187
Disposals	-	(78,752)	(488,130)	(2,433,294)	-	-	(3,000,175)
<b>Balance at 31 October 2016</b>	45,785,220	449,472	27,750,838	17,918,699	180,523	-	92,084,752
<b>Carrying Amounts</b>							
At 1 November 2015	89,220,192	649,659	8,293,158	7,149,902	266,875	12,548,945	118,128,732
<b>At 31 October 2016</b>	91,751,094	575,306	11,598,363	6,593,443	354,392	39,617,005	150,489,603

# Notes to the financial statements

For the year ended 31 October 2016

## Valuation of land and buildings

The latest independent valuations of the Company's land and buildings, carried out in October 2014 by Hymans Assets Management on the basis of open market value for existing use, resulted in a valuation of land and buildings of \$104,685,000. Any additions or transfers since the valuations are expected to be reflected in an equivalent increase in the recoverable amount of the Company's land and buildings.

## Motor vehicles under finance lease

The consolidated entity leases motor vehicles under a number of finance leases. At the end of each of the finance lease terms the consolidated entity has the option to purchase the equipment at a beneficial price. At 31 October 2016, the net carrying amount of leased motor vehicles was \$240,948 (2015: \$241,772). The leased equipment secures lease obligations (see note 19).

14 Property, plant and equipment (continued)	Company				
	<i>In AUD</i>	Leasehold improvements	Furniture and fittings, plant and equipment	Asset under lease/hire purchase	Total
<b>Cost</b>					
Balance at 1 November 2015		1,094,924	2,846,791	400,246	4,341,961
Additions		68,865	328,638	134,669	532,172
Disposals/write-offs		(139,011)	-	-	(139,011)
<b>Balance at 31 October 2016</b>		<b>1,024,778</b>	<b>3,175,429</b>	<b>534,915</b>	<b>4,735,122</b>
<b>Depreciation and impairment</b>					
Balance at 1 November 2015		445,265	1,676,480	133,371	2,255,116
Depreciation for the year		82,958	175,005	47,152	305,116
Disposals		(78,752)	-	-	(78,752)
<b>Balance at 31 October 2016</b>		<b>449,472</b>	<b>1,851,485</b>	<b>180,523</b>	<b>2,481,480</b>
<b>Carrying Amounts</b>					
At 1 November 2015		649,659	1,170,311	266,875	2,086,845
<b>At 31 October 2016</b>		<b>575,306</b>	<b>1,323,944</b>	<b>354,392</b>	<b>2,253,642</b>

## 15 Core and non-core properties

Pursuant to Section 41J of the Registered Clubs Amendment Act 2006, the consolidated entity defines property as follows:

<i>In AUD</i>	Consolidated	
	2016	2015
Core property	90,765,512	88,234,610
Non-core property	12,401,453	8,972,347
<b>Balance at 31 October</b>	<b>103,166,965</b>	<b>97,206,957</b>

# Notes to the financial statements

For the year ended 31 October 2016

## 15 Core and non-core properties (continued)

*Core properties are located at:*  
26 Bridge Road, Belmore, NSW  
26 Quigg Street, Lakemba, NSW  
12 Persic Street, Belfield NSW

*Non core properties are located at:*  
32 Quigg Street, Lakemba, NSW  
82 Memorial Avenue, Liverpool, NSW  
84 Memorial Avenue, Liverpool, NSW  
70 Bridge Road, Belmore, NSW

*Non core properties are located at:*  
64 Bridge Road, Belmore, NSW  
376 Burwood Road, Belmore, NSW  
4 York Street, Belmore, NSW  
28 Gladstone Street, Belmore, NSW

16 Intangible assets		Consolidated	
<i>In AUD</i>	Poker machine entitlements	Rights to a domain name	Total
Cost			
Balance as at 1 November 2015	4,309,500	8,182	4,317,682
<b>Balance as at 31 October 2016</b>	<b>4,309,500</b>	<b>8,182</b>	<b>4,317,682</b>

17 Trade and other payables	Consolidated		Company	
<i>In AUD</i>	2016	2015	2016	2015
Trade payables	6,412,752	4,233,617	534,255	76,277
Other payables and accrued expenses	5,167,211	5,702,453	678,342	568,132
Income received in advance	701,451	1,013,205	348,652	646,028
	<b>12,281,414</b>	<b>10,949,275</b>	<b>1,561,249</b>	<b>1,290,437</b>

18 Provisions	Consolidated		Company	
<i>In AUD</i>	2016	2015	2016	2015
<b>Current</b>				
Loyalty Points	219,479	216,253	-	-
	<b>219,479</b>	<b>216,253</b>	<b>-</b>	<b>-</b>
<b>Non-current</b>				
Make good provision	2,000	2,000	2,000	2,000
	<b>2,000</b>	<b>2,000</b>	<b>2,000</b>	<b>2,000</b>

# Notes to the financial statements

For the year ended 31 October 2016

19 Loans and Borrowings <i>In AUD</i>	Consolidated		Company	
	2016	2015	2016	2015
<b>Current</b>				
Finance lease liabilities	33,765	47,324	33,765	47,324
	33,765	47,324	33,765	47,324
<b>Non-current</b>				
Finance lease liabilities	207,183	194,448	207,183	194,448
Other loans	1,500,000	-	1,500,000	-
	1,707,183	194,448	1,707,183	194,448

## Finance lease liabilities

Finance lease liabilities of the consolidated entity and the Company are payable as follows:

Future minimum lease payments <i>In AUD</i>	Consolidated		Company	
	2016	2015	2016	2015
Less than one year	42,881	58,594	42,881	58,594
Between one and five years	225,578	208,359	225,578	208,359
	268,458	266,953	268,458	266,953

## Other loans

Other loans of the consolidated entity and the Company relate to amounts repayable to the National Rugby League, these amounts are not repayable before 1 February 2018.

20 Employee benefits <i>In AUD</i>	Consolidated		Company	
	2016	2015	2016	2015
<b>Current</b>				
Liability for long service leave	1,315,041	1,309,335	-	-
Liability for annual leave	1,450,561	1,290,108	259,118	227,713
	2,765,602	2,599,443	259,118	227,713
<b>Non-current</b>				
Liability for long service leave	381,510	299,922	111,805	86,601

# Notes to the financial statements

For the year ended 31 October 2016

## 21 Operating leases

### Leases as lessee

At the end of the reporting period, the future minimum lease payments under non-cancellable operating leases are payable as follows:

In AUD	Consolidated		Company	
	2016	2015	2016	2015
Less than one year	112,418	97,055	94,453	79,091
Between one and five years	405,139	316,838	393,893	287,628
More than five years	959,000	1,027,500	959,000	1,027,500
	1,476,557	1,441,393	1,447,347	1,394,219

### Leases as lessor

Canterbury League Club Limited, a controlled entity of the Company, leases out its investment property held under operating leases (see note 12). Furthermore, during the year the Company entered into a sub lease agreement for the Belmore Sports Ground. The future minimum lease payments under non-cancellable leases are as follows:

In AUD	Consolidated		Company	
	2016	2015	2016	2015
Less than one year	59,583	284,583	10,000	10,000
Between one and five years	40,000	62,500	40,000	40,000
More than five years	140,000	150,000	140,000	150,000
	239,583	497,083	190,000	200,000

## 22 Commitments

Employee compensation commitments Key management personnel	Consolidated		Company	
In AUD	2016	2015	2016	2015
<i>Commitments under non-cancellable employment contracts not provided for in the financial statements and payable:</i>				
Within one year	440,000	400,000	440,000	400,000
One year or later and no later than five years	465,000	-	465,000	-
	905,000	400,000	905,000	400,000

Other employees	Consolidated		Company	
In AUD	2016	2015	2016	2015
<i>Commitments under non-cancellable employment contracts not provided for in the financial statements and payable:</i>				
Within one year	12,720,330	12,657,249	12,720,330	12,657,249
One year or later and no later than five years	16,210,127	13,459,650	16,210,127	13,459,650
	28,930,457	26,116,899	28,930,457	26,116,899

# Notes to the financial statements

For the year ended 31 October 2016

Purchase of poker machines	Consolidated		Company	
	In AUD		2016	2015
<i>Amount due on settlement of poker machines</i>				
Within one year	2,335,963	742,000	-	-

Purchase of investment property	Consolidated		Company	
	In AUD		2016	2015
<i>Amount due on settlement of investment property</i>				
Within one year	-	847,275	-	-

Capital works	Consolidated		Company	
	In AUD		2016	2015
Construction works contracted for but not yet completed	43,143,342	67,745,794	-	-

## 23 Contingent assets and contingent liabilities

The directors are of the opinion that provisions are not required in respect of these matters, as it is not probable that a future sacrifice of economic benefits will be required or the amount is not capable of reliable measurement.

Contingent liabilities not considered remote	Consolidated		Company	
	In AUD		2016	2015
<i>Guarantee</i>				
(i) Bank performance guarantees	210,300	210,300	-	-
(ii) Canterbury League Club Limited has provided a bank guarantee to the Company's financiers	1,500,000	1,500,000	-	-

## 24 Related parties

### Key management personnel compensation

Amounts paid to non-executive directors during the year were as follows:

	Consolidated		Company	
	In AUD		2016	2015
Director honorariums and other related expenses	448,336	369,348	145,500	142,236

The key management personnel compensation included in 'personnel expenses' (see note 5) are as follows:

	Consolidated		Company	
	In AUD		2016	2015
Short-term and long-term employee benefits and termination payments	1,598,703	1,576,785	433,315	402,103

# Notes to the financial statements

For the year ended 31 October 2016

## 24 Related parties (continued)

### Key management personnel and director transactions

From time to time directors of the consolidated entities may purchase goods from the consolidated entities or participate in the consolidated entity's activities. These purchases and participations are on the same terms and conditions as those entered into by other employees or members of the consolidated entity and are trivial or domestic in nature.

The aggregate amounts recognised during the year relating to key management personnel were as follows:

a) During the 2016 financial year Stewarts Gentlemens Outfitters Pty Limited, a company associated with Arthur Coorey supplied uniforms with total cost amounting to \$60,703 (2015: \$30,828) to Canterbury League Club Limited and \$15,267 (2015: \$40,900) to Bulldogs Rugby League Club Limited, both transactions were under normal commercial terms and conditions.

b) During the 2016 financial year, an entity in which Mr Raymond Dib has financial interests, provided insurance services to Bulldogs Rugby League Club Limited in the amount of \$75,629 (2015: \$61,070) being the cost of insurance premiums paid of \$69,964 (2015: \$55,680) and administrative fees of \$5,665 (2015: \$5,390). In 2016, Canterbury League Club paid \$51,917 (2015: nil) in relation to administrative fees, due to timing differences no amounts were paid in 2015 in relation to the services provided. These transactions were under normal commercial terms and conditions.

c) During the year Clayton Utz (legal firm) provided legal advice to both Canterbury League Club Limited and Bulldogs Rugby League Club Limited. One of the Partners at Clayton Utz is Peter McMahon (Director). Another Partner at Clayton Utz provided the legal advice to Canterbury League Club Limited for the total amount of \$41,089 (2015: \$164,249) and Bulldogs Rugby League Club Limited for the total amount of \$1,742 (2015: \$4,662). These transactions were under normal commercial terms and conditions.

d) During the 2016 financial year, Canterbury League Club Limited paid \$6,230 (2015: Nil) for shuffleboard supplies to Steve Mortimer Marketing Promotions Pty Ltd, a company associated with Mr Stephen Mortimer under arm's length terms and conditions.

e) Barry Ward is employed by the Bulldogs Rugby League Club Limited as a Corporate partnership executive.

### Transactions with the controlled entity - Canterbury League Club Limited

The Company had the following transactions with its controlled entity:

a) Grants amounting to \$4,000,000 (2015: \$4,000,000) were paid to the parent entity. Furthermore, \$270,004 (2015: \$210,000) was paid to Bulldogs Rugby League Club through the ClubGRANTS Scheme for player rep levies and the referees association.

b) An amount of \$293,800 (2015: \$300,000) was paid to certain players of the parent entity pursuant to permissible arrangements under the NRL Salary Cap regulations.

c) An amount of \$100,000 (2015: \$100,000) was paid as corporate hospitality to the parent entity.

d) During the year the Company did not purchase memorabilia from the parent entity (2015 \$240,000).

e) Certain players of the Company have paid rent amounting to \$38,484 (2015: \$42,596) to the subsidiary. All transactions have been executed at commercial rates. Furthermore, additional property was provided to certain junior players by the subsidiary free of charge.

f) Bulldogs Rugby League Club operates a Teamstore in a property owned by the Canterbury League Club Limited located at Burwood Road, Belmore. Total rent paid to Canterbury League Club Limited for the year amounts to \$53,000 (2015: \$52,000).

g) During the 2015 financial year, Bulldogs Rugby League Club reimbursed Canterbury League Club Limited for costs incurred for fit-outs in the Team Store amounting to \$95,000. This was not repeated in the current year with the 2016 financial year amount being Nil.

# Notes to the financial statements

For the year ended 31 October 2016

h) At year end, an amount of \$13,389 (2015: \$2,733) was payable to the controlled entity and no amount is receivable from the controlled entity (2015: \$Nil).

i) There have been other transactions between the Bulldogs Rugby League Club Limited and the Canterbury League Club Limited, such as purchases of merchandise and game tickets. All transactions have been executed at commercial rates.

## 25 Group entities

	Country of incorporation	Controlling interest	
		2016	2015
<b>Parent entity</b>			
Bulldogs Rugby League Club Limited	Australia	-	-
<b>Parent entity</b>			
Canterbury League Club Limited	Australia	100%	100%

## 26 Fair value measurement recognised in the Statement of Financial Position

"The fair value measurement disclosures use a three-tier value hierarchy that reflects the significance of the inputs used in measuring fair values. The fair value hierarchy is comprised of the following levels:

- Level 1 – fair values measured using quoted prices (unadjusted) in active markets for identical instruments;
- Level 2 – fair values measured using directly (i.e. as prices) or indirectly (i.e. derived from prices) observable inputs, other than quoted prices included in Level 1; and
- Level 3 – fair values measured using inputs that are not based on observable market data (unobservable inputs)."

The fair value of investment property was determined by external, independent property valuers, having appropriate recognised professional qualifications and recent experience in the location and category of the property being valued. The fair value measurement for all of the investment properties has been categorised as a Level 2 fair value given the valuation methodology used by the valuer is the direct comparison approach.

## 27 Events after the reporting period

### Restructuring - Amalgamation with Canterbury-Bankstown Tennis and Bowls Club Ltd

Recently the consolidated entity has announced the amalgamation with Canterbury-Bankstown Tennis & Bowls Club Ltd, the agreement was approved in principle by Liquor and Gaming NSW (by delegated authority of the Independent Liquor and Gaming Authority) within the 2016 financial year, Liquor and Gaming NSW and the Liquor and Gaming Authority are the bodies that have jurisdiction over registered clubs and other licensed premises. The amalgamation has taken place on 02 December 2016, in the interval between the end of the financial period and the date of this report. At the date of this report, an estimation of the financial effect of the amalgamation cannot be made, the determination of the fair value of assets and liabilities is currently being determined.

### Loan facility

In the interval between the end of the financial period and the date of this audit report, the consolidated entity has entered into a tri-party agreement with Westpac Banking Corporation and Parkview Constructions Pty Limited for the financing of the construction of a multi-storey car park and redevelopment of Canterbury League Club, 26 Bridge Road, Belmore, in accordance with its Masterplan. This agreement was signed on 7 November 2016 and allows for a facility of up to \$37,000,000 to be drawn down on for the given purpose.

## 28 Economic dependency

The Bulldogs Rugby League Club Limited is dependent on financial support provided by the Canterbury League Club Limited. Canterbury League Club Limited has committed grant funding for the year ending 31 October 2017 of \$5,150,000.

# Directors' declaration

## **Bulldogs Rugby League Club Limited**

In the opinion of the directors of Bulldogs Rugby League Club Limited (the Company):

- (a) the consolidated entity and the Company are not publicly accountable;
- (b) the financial statements and notes that are set out on pages 57 to 79, are in accordance with the Corporations Act 2001, including:
  - (i) giving a true and fair view of the Company's and the consolidated entity's financial position as at 31 October 2016 and of their performance for the financial year ended on that date; and
  - (ii) complying with Australian Accounting Standards - Reduced Disclosure Regime and the Corporations Regulations 2001; and
- (c) there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.

Signed in accordance with a resolution of directors.



**Raymond Dib**  
Chairman

Dated at Belmore this 14th day of December 2016.

# Independant auditor's report

## Independent audit report to the members of Bulldogs Rugby League Club Limited

### Report on the financial report

We have audited the accompanying financial report of Bulldogs Rugby League Club Limited (the Company), which comprises the statements of financial position as at 31 October 2016, and statements of profit or loss and other comprehensive income, statements of changes in equity and statements of cash flows for the year ended on that date, notes 1 to 28 comprising a summary of significant accounting policies and other explanatory information and the directors' declaration of the Company and Group comprising the Company and the entities it controlled at the year's end or from time to time during the financial year.

#### *Directors responsibility for the financial report*

The directors of the Company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards – Reduced Disclosure Requirements and the Corporations Act 2001 and for such internal control as the directors determine is necessary to enable the preparation of the financial report that is free from material misstatement whether due to fraud or error.

#### *Auditor's responsibility*

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. These Auditing Standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.

We performed the procedures to assess whether in all material respects the financial report presents fairly, in accordance with the Corporations Act 2001 and Australian Accounting Standards – Reduced Disclosure Requirements, a true and fair view which is consistent with our understanding of the Company's and the consolidated entity's financial position and of their performance.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### *Independence*

In conducting our audit, we have complied with the independence requirements of the Corporations Act 2001.

#### *Auditor's opinion*

In our opinion the financial report of Bulldogs Rugby League Club Limited is in accordance with the Corporations Act 2001, including:

- (a) giving a true and fair view of the Company's and the consolidated entity's financial position as at 31 October 2016 and of their performance for the year ended on that date; and
- (b) complying with Australian Accounting Standards – Reduced Disclosure Requirements and the Corporations Regulations 2001.



**Cameron Roan**  
Partner

Sydney 14th December 2016.



# Minutes of the 81st Annual General Meeting

Minutes of the 81st Annual General Meeting of the Bulldogs Rugby League Football Club held on Sunday, 14th February 2016 at the Canterbury League Club.

## Official Table:

Mr. Vince Costa (Chief Financial Officer)  
Mr. John Carmody (Solicitor)  
Mr Arthur Coorey (League Club Deputy Chairman)  
Mr Ray Dib (Chairman)  
Dr George Peponis OAM (League Club Chairman)  
Ms Raelene Castle ONZM (Chief Executive Officer)

## Minutes:

Jenna Knight

## OPENING REMARKS

Chairman, Mr Ray Dib welcomed all to the 2016 Annual General Meeting of the Football Club and declared the meeting open at 10am.

Mr Dib introduced the official table:

Mr. Vince Costa (Chief Financial Officer)  
Mr. John Carmody (Solicitor)  
Mr Arthur Coorey (Canterbury League Club Deputy Chairman)  
Mr Ray Dib (Chairman)  
Dr George Peponis OAM (Canterbury League Club Chairman)  
Ms Raelene Castle ONZM (Chief Executive Officer)

Mr Dib acknowledged the Football Club Directors present; Mr Anthony Elias, Mr Andrew Farrar, Mr Peter McMahon and Mr Anter Isaac and also the Canterbury League Club Directors; Mr George Coorey.

Mr Dib wished to acknowledge other special guests: All Football Club Life Members, Cameron Roan (KPMG), Des Hasler (Head Coach).

## Apologies:

Mr Steve Mortimer (Football Club Director)  
Mr Barry Ward (League Club Director)  
Mr David Brace (CEO, League Club)  
Mr James Graham  
Mr Matthew Utai  
Mr Peni Misinale  
Mr Mark Byrnes  
Mr Christopher Hadad  
Ms Beverly Tomkins

Mr Dib wished to acknowledge the passing of former Club players.

Vale:

Player #86, Bill Harris  
Player #122, Keith Gersbach  
Player #270, Peter Atkinson  
Player #330, Col Hughes  
Player #374, Steve Calder  
Frank Fleming.

Mr Dib requested all to stand and observe a minute silence in respect to those who have passed.

Mr Dib moved a motion to alter the agenda to add a 'Chairman's Address', and a 'Chief Executive Presentation' to Item #3 and to move Item #7, 'General Business' to the last item of the agenda.

Moved: Ray Dib  
Seconded: Dane Jama

**CARRIED**

## AGENDA ITEM #1: MINUTES OF PREVIOUS GENERAL MEETING

Mr Dib proposed a motion to table the minutes from the 80th annual general meeting.

Moved: George Coorey  
Seconded: Michael Raptis

**CARRIED**

Mr Dib proposed a motion to approve the minutes from the 80th annual general meeting as a true and accurate record.

Moved: Anthony Samuel  
Seconded: Arthur Rizk

**CARRIED**

## AGENDA ITEM #2: FINANCIAL STATEMENTS

Mr Dib proposed a motion to table the Financial Report, Director's Report and Auditor's Report

Moved: Michael Raptis  
Seconded: Barry Nelson

**CARRIED**

Mr Dib proposed a motion to adopt the Financial Report, Director's Report and Auditor's Report for the financial year ending 31 October 2015 be adopted.

Moved: Keith Lotty  
Seconded: Harry Murray

**CARRIED**

## AGENDA ITEM #3: ANNUAL REPORT

Mr Dib proposed a motion to table the 2015 Annual Report.

Moved: George Coorey  
Seconded: Arthur Rizk

**CARRIED**

Mr Dib then stood to give his Chairman's Address.  
Mr Dib highlighted the 80th Anniversary celebrations that took place throughout 2015. Mr Dib spoke of his pride in launching the new Hall of Fame and inducting Eddie Burns, Les Johns, Dr George Peponis, Steve Mortimer and Terry Lamb.

Mr Dib highlighted the key performance areas from the Club:  
- The Bulldogs were the most watched NSW based sports team in TV.  
- In March 2015 the Bulldog Belmore café and team store opened in Belmore, the first of its kind for an Australian sporting club.

Mr Dib thanked the Canterbury League Club for their ongoing support in particular to distributing special 80th anniversary footballs to all those playing in the Canterbury-Bankstown District Junior Rugby League.

Mr Dib thanked CEO, Ms Raelene Castle, her executive team and staff at the club for their hard work.

Mr Dib thanked his fellow Directors for their ongoing support and contributions around the board table.

Mr Dib thanked Head Coach and players of the Club.  
Mr Dib requested any questions regarding the annual report.

Mr Dib proposed a motion to adopt the 2015 Annual Report as a true and accurate record.  
Moved: Keith Lotty  
Seconded: Robert Plant  
**CARRIED**

#### **AGENDA ITEM #5: AUDITORS**

Mr Dib stated that KPMG continues in office as the Club's Auditors in accordance with the provisions of the Corporations Act.

#### **AGENDA ITEM #6: CHIEF EXECUTIVE PRESENTATION**

Mr Dib welcomed Ms Castle to the podium for the Chief Executive Presentation.

Ms Castle talked through some key business performance areas.  
- Commercial revenue continues to grow year on year  
- Membership revenue increased in 2015 and is forecast to grow in 2016  
- Game Day crowds grew by 28% in 2015 whilst majority of NRL Clubs saw a decline  
- The Bulldogs digital team is rated as the best in the NRL

Ms Castle explained some new innovations that will be introduced to Game Days in 2016.

Ms Castle talked through the Bulldogs Member Amnesty which allows members to update their membership records.

Ms Castle talked through the three pillars the Community team will be focusing on in 2016; social inclusion, domestic violence and health and wellness.

Ms Castle showed footage taken from the recent Community Carnival which saw NRL players visit country schools.

#### **AGENDA #7: LIFE MEMBERSHIP NOMINATION**

To consider the recommendation that the honour of Life Membership be bestowed upon Mr Matthew Utai and Mr Brad Morrin.

Mr Dib proposed a motion that the honour of Life Membership be bestowed upon Mr Matthew Utai

Mr Dib welcomed Mr Garry Carden to the stage to move the motion.

Mr Carden spoke of his experiences of training Mr Utai during his time playing at the Club. Mr Carden also detailed Mr Utai's playing statistics.

Moved: Garry Carden  
Seconded: Michael Raptis

Mr Dib requested a show of hands in support of the motion.

#### **CARRIED**

Accepting on behalf of Mr Utai is Mr Terry Lamb.

Mr Dib proposed a motion that the honour of Life Membership be bestowed upon Mr Brad Morrin.

Mr Dib welcomed Mr Luke Patten to the stage to move the motion.

Mr Patten detailed his experiences playing alongside Mr Morrin at the Club and also of their long lasting friendship beyond rugby league.

Mr Dib welcomed Mr Barry Nelson to the stage to second the motion.

Moved: Luke Patten  
Seconded: Barry Nelson

Mr Dib requested a show of hands in support of the motion.

#### **CARRIED**

Mr Barry Nelson presented Mr Morrin with the honour of Life Membership.

Mr Morrin spoke of his pride in representing the Bulldogs.  
Mr Morrin thanked the Club and Mr Garry Carden in particular for his help and guidance.

Mr Morrin thanked the members of the Club and his family for their support.

# Minutes of the 81st Annual General Meeting (continued)

## AGENDA ITEM #8: HEAD COACH PRESENTATION

Mr Dib then welcomed Head Coach, Mr Des Hasler, to the stage for the Head Coach Presentation.

Mr Hasler spoke of the promising junior players the Club currently has in particular those involved in the High Performance Unit.

Mr Hasler discussed his thoughts on the 2015 season and of his excitement for the 2016 season.

Mr Hasler congratulated Mr Morrin and Mr Utai on their Life Membership honours, then welcomed Recruitment Manager, Noel Cleal to the stage.

Mr Cleal then introduced the new recruits to the club for 2016.

NRL:

- Will Hopoate (absent)
- Craig Garvey (absent)
- Kerrod Holland
- Brad Abbey

NYC:

- Darcy Maroske
- Josh Farrant
- Soni Hala
- Peni Misinale (absent)

Mr Dib thanked Mr Cleal.

## AGENDA ITEM #9: ELECTION OF DIRECTORS

Mr Dib hereby declared the following directors for the ensuing two year term:

- Mr Ray Dib
- Mr Arthur Coorey
- Mr Anthony Elias
- Mr Peter McMahon
- Mr Andrew Farrar
- Mr Steve Mortimer
- Mr Anter Isaac

The current directors were re-elected unopposed.

## AGENDA ITEM #10: GENERAL BUSINESS

Mr Dib then opened to the floor to general business.

John Khoury #1231

Questioned about a recent injury to Will Hopoate  
- Ms Castle answered that he suffered a minor knee injury in the trial game against Penrith but will be fit for Round 1.

Michael Beck #54

Questioned about the NSW Stadia upgrades recently detailed in the media and if the Bulldogs support an upgrade to ANZ Stadium.

- Mr Dib duly noted and answered that the Bulldogs are a part of working groups along with other clubs and the NRL.

Grant Wright #942

Questioned about drug testing and if the Club conducts any independently.

- Ms Castle answered that the Club has very strict processes involved in administering any kind of drugs. The NRL undertake random drug testing up to four times a year. The Clubs are not allowed to undertake random drug testing due to the RLPA agreement unless otherwise agreed to with the RLPA.

Rocky Mammone #708

Questioned about recruitment of Mbye, Klemmer and Jackson  
- Ms Castle answered that the recruitment of the above three players is going very well and the members can expect an announcement of their contracts shortly.

Paul Langmack #1099

Questioned about who designs the Club polo shirts.

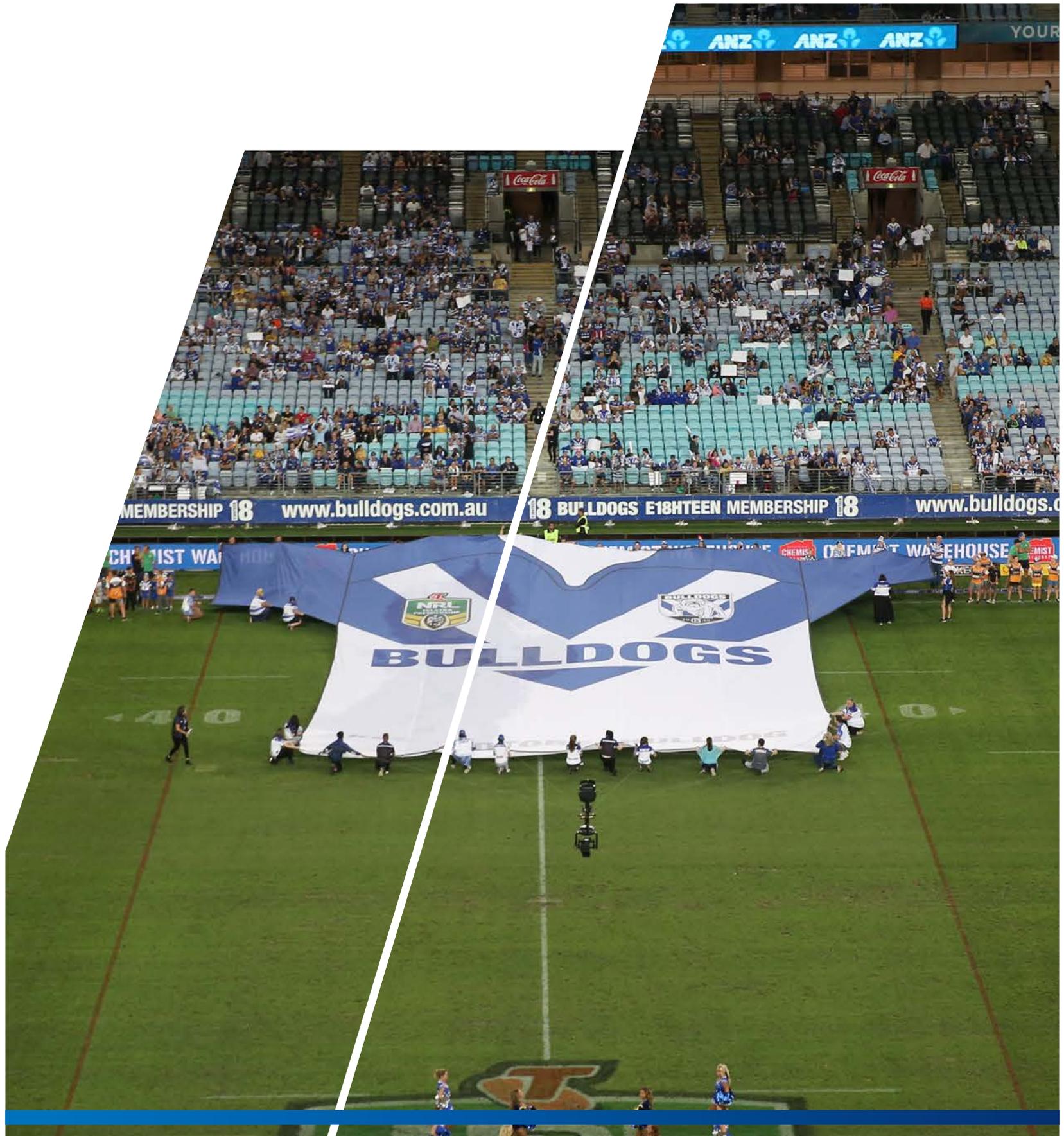
- Ms Castle answered that the Club merchandise is designed by apparel sponsor, Canterbury International.

Mr Dib concluded general business and invited all to remain for refreshments.

Mr Dib thanked members for attending and declared the meeting closed at 11:15am.



**Mr Ray Dib**  
Chairman



# List of Football Club Members 2016

- Brad Abbey  
 Andre Abdou  
 Anthony Abouharb  
 Saïde Abou-Sleimon  
 Glenn Adams  
 Anwar Adhami  
 Peter Adoumi  
 John William Agland  
 John Alam  
 Elena Albanakis  
 David Aldridge  
 Christine Aldridge  
 George Alexis  
 Carmela Alexis  
 Mohamed Ali  
 Keith Allen  
 Gary Sidney Allen  
 Jack Amond  
 Charles John Anderson  
 Chris Anderson  
 Lynne Maree Anderson  
 Franco Andreaacchio  
 Joan Andrews  
 Dennis Andriopoulos  
 Tony Antoniadis  
 Peter Antonopoulos  
 Paul Aoun  
 Jack Aoun  
 Richard Appleyard  
 Kim Archer  
 Paul Archer  
 Frank Arena  
 Nick Arhontakis  
 Karl D L Arkins  
 Anthony John Armstrong  
 Christopher Paul Arnold  
 Samuel Christopher Arnold  
 Paul Arraj  
 Dennis Arvanitakis  
 Khal Asfour  
 Gregory Mark Aspinall  
 Dale Conrad Atkins  
 John Harold Austin  
 Phillip Auswild  
 Mark Auswild  
 Trevor Auswild  
 Tony Ayoub  
 Sharbel Ayoub  
 Fred Ayoub  
 Anthony B. Ayshford  
 Paul Edwin Azzopardi  
 Peter Bader  
 Matt Baker  
 Alessandro Balbi  
 John Ballesty  
 George Peter Barakat  
 Mark Baranowski  
 Dominic Brendan Barry  
 Terry Barry-James  
 David Basha  
 Bob Baxter  
 Irene Beaven  
 Michael Thomas Beck  
 Chris Beck  
 Roy George Beckman  
 Gavin Beecroft  
 Montague Victor Beecroft  
 Carmen Belfiore  
 Tony Belfiore  
 Barbara Anne Bellenger  
 Gregory Bellenger  
 Matthew Betsey  
 Brian J Beynon  
 John Bhuruth  
 John Bily  
 Wally Bitar  
 William Bitar  
 Karl Bitar  
 Joan Blake  
 Robert Blake  
 Gordon Bobbin  
 Steven Brian Bogle  
 Robert Bonett  
 Stuart Booth  
 John Borello  
 Andrew Charles Boulos  
 Anthony Boulos  
 Stephen Boulos  
 George Bousamra  
 Norman Boustany  
 Saree Boutros  
 Samir Boutros  
 Louie Boutros  
 David Bowman  
 David Boyle
- David Brace  
 David Brackenreg  
 Luke Brailey  
 Dorothy Eve Brailey  
 Craig F. Brennan  
 Scott C Brennan  
 Gordon Graham Brian  
 Adam Brideson  
 Larry Britton  
 Lionel Hubert Brown  
 Col Brown  
 John Joseph Brown  
 Robert Brown  
 Daniel Timothy Buckley  
 Linda Budro  
 Lucy Burgmann  
 Anthony Burke  
 Paul Burke  
 Tony Burke  
 June Burnes  
 Deborah Burnett  
 Jonathan Burnett  
 Matthew Burnett  
 Kenneth Byass  
 Mark Byrnes  
 Peter B. Byron  
 James Arthur Calver  
 Ian Camlett  
 Joshua Camlett  
 Nathan Camlett  
 Gary Thomas Campbell  
 Gwen Campbell  
 Cosimo Carbone  
 Garry John Carden  
 John Carmody  
 Victor Carnuccio  
 James Carnuccio  
 John Daniel Carolan  
 Edward Francis Carolan OAM  
 Karen Carroll  
 Matthew Carroll  
 William Noel Carson  
 Paul Matthew Carter  
 Peter Cassilles  
 Darren Castle  
 Raelene Castle ONZM  
 Steven Cataldi  
 David Caulfield  
 Eddy Chahine  
 Joseph Chahine  
 Roland Chahoud  
 Anthony Chalhoub  
 Annis Chalhoub  
 Joe Challita  
 Omar Chami  
 Leonard Channells  
 Lynne Channells  
 Phillip Charlton  
 Tony Charlton  
 Claude Chasle  
 Andrew Chasle  
 Elias Chebl  
 Sherman Cheung  
 John Chidiac  
 Jason Paul Chin  
 Napoleon Christopoulos  
 Bruno Ciaramella  
 Fred Ciraldo  
 Gail Clark  
 Harold Clark  
 Robert Clarke  
 Noel Cleal  
 Ross Michael Cleary  
 William Ronald Clements  
 Malcolm Clift  
 Kenneth Albert Clifton  
 Brendan Clifton  
 Brian Clunas  
 John Coates  
 Andrew Cochrane  
 Benjamin Coiera  
 Nathan Coiera  
 Sandra Coleman  
 Allan John Collings  
 Judith Collins  
 John Collins  
 Ashley Lance Collins  
 Steven Commisso  
 Joe Commisso  
 Patricia Cook  
 Lesley Cook  
 Gregory A. Cook  
 Ian Malcolm Cook  
 Christopher Lee Cook  
 Dave Cooper
- Arthur Coorey  
 George Coorey  
 Vincent John Coorey  
 Laurel Coorey  
 Christopher Coorey  
 John Coorey  
 Ian Coorey  
 Susan Coorey  
 Anthony Coorey  
 Linda Coorey  
 Joseph J. G. Coorey  
 Elias Coorey  
 Richard Coorey  
 Dale Corliss  
 Neville Lawrence Corrie  
 Kylie Cosandey  
 Vince Costa  
 William John Cowley  
 Clint Crofts  
 Frank Crompton  
 John Patrick Cullen  
 Greg Cullen  
 Stan Cutler  
 Gabi Dagher  
 Danny Daher  
 George Danas  
 Jason Daniel  
 Keith Darley  
 Peter Davies  
 Geoffrey David Davis  
 Ronald William Davis  
 Walter Frederick Dawes  
 Gregory Jack De Vries  
 Con Dedes  
 Charlie Deeb  
 Anthony Deeb  
 Adam DeGiorgio  
 Bill Diakos  
 Helen Diakos  
 Bill Diakoumis  
 Ray Dib  
 Georgette Dib  
 David Dib  
 Nathan Dib  
 Karli Dib  
 Mounira Dib  
 Faye Dib  
 Eris Andrew Dignam  
 Ciro Diiorio  
 Nicholas Dimas  
 Jim Dimas  
 Chris Dimou  
 Harry Dinis  
 Jim Dinis  
 Elias Dinoris  
 Nick Dionisopoulos  
 George Dionisopoulos  
 Lawrence Bernard Dodds  
 Christopher Dodds  
 Paul Joseph Donachie  
 Thomas Henry Dooner  
 Robert Doueihy  
 Spiro Doukakis  
 Con Doumbos  
 Youssef Doumit  
 Paul Joseph Doyle  
 James Drahaliyas  
 Raymond Drury  
 Clayton Drury  
 Robert John Francis Dubois  
 Frank Dubois  
 Jack Dummett  
 Paul Anthony Dunn  
 Kelly Dunn  
 Peter Reginald Durose  
 Samantha Dybac  
 Bruce Leslie Dyball  
 Krystal Dykes  
 Jim Dymock  
 Raymond Francis Earl  
 Aaron Eastgate  
 Susan Eastman  
 Greg Eastwood  
 Lisa Suzanne Edmunds  
 Joanne M. Edwards  
 Fotes Efthimiadis  
 Ross Eichorn  
 Peter Hayward Eichorn  
 Hazem El Masri  
 Cheiban Elaro  
 Joe Elaro  
 Ahmed El-asmr  
 Jade El-Chouefati  
 Anthony Elias  
 Les Elias
- Emma Elias  
 Lillian Elias  
 Jackie Elias  
 Sue Elias  
 George Elias  
 Marsha El-Khoury  
 Joseph Ellaban  
 Adam Elliott  
 John Wayne Ellis  
 Stephen Henry Ellis  
 Mustafa Elsadic  
 David M Evans  
 Noel Thomas Evans  
 Isuf Exhaj  
 John Fahey  
 Raymond Faitala-Mariner  
 Mohamad Fajajo  
 Ash Fakhoury  
 Roger Falconer  
 Michael Fares  
 Frank Farhart  
 Joseph Farhart  
 Joanne Farr  
 Andrew Farrar  
 Roger Feletto  
 Barry Roy Fennell  
 Asipelli Fine  
 Belinda Finn  
 Rodney Finn  
 Margaret Finos  
 Nathan Fitzgerald  
 Rachel Flick  
 Rohan Flick  
 Barbara Floresta  
 Steven Folkes  
 Peter Ford  
 Kenneth Forti  
 Peter James Foster  
 Rodney Clay Foster  
 Marlon Fraser  
 Beryl Fraser  
 Matt Frawley  
 Danny Fualalo  
 John Leslie Fullarton  
 Napoleon Paul Andrew Gahdmar  
 Philip Gaias  
 Cameron Gaias  
 Andrew Garland  
 Elizabeth Ann Garland OAM  
 Aldo Garofano  
 Violet Gartner  
 Vasileios Gartzonis  
 Craig Garvey  
 Anthony Geaitani  
 Mario Genovese  
 Ahmad Gharib  
 Stephen John Ghidini  
 Frank L. Ghidini  
 Abbie Giambuzzi  
 Lisetta Giambuzzi  
 John Giannakis  
 Caterina Giannetti  
 Andrew Gifford  
 Simon Gillies  
 Craig Gilliver  
 Barry James Gilmore  
 Daniel T. Giastras  
 Ken Glendining  
 Edward Goulding  
 Graeme Gourlay  
 James Graham  
 Sandy Green  
 Frank Green  
 Kayee Griffin  
 Tony Grimaldi  
 Jennifer Maureen Grime  
 Gehad Gunaidi  
 John E. Gwynne  
 Kelvin Haak  
 James Habib  
 Leon Hadchiti  
 Allan John Haddad  
 Vincent Paul Haddad  
 Kahtan Haddara  
 Robert Hagan  
 Ronald J. Haldon  
 Terry Hall  
 Daryl John Halligan  
 Mohammad Hammoud  
 Mohamed Hammouda  
 John Edward Hamshere  
 John Francis Hanna  
 Colin Hanna  
 Peter John Hanna  
 Lester Thomas Hanson
- Georgina Haralambous  
 George Haralambous  
 Mary Harb  
 George Harb  
 Roger Arthur Harborne  
 Catherine Harborne  
 Stewart Harkins  
 Steven Harkins  
 Stephanie Hassarati  
 John Hatzistergos  
 Mark Hayes  
 Dr Hugh Hazard AM  
 Ronald Sydenham Hearn  
 Suman Hedge  
 John Michael Hegarty  
 Louis Hendricks  
 Seamus Hill  
 Keith Hill  
 Joe Hills  
 William George Hilzinger  
 Jennifer Ann Hofmeier  
 Terrence Peter Hogan  
 Mark Hogan  
 Robert Ross Hoile  
 Steven Holgate  
 Kerrod Holland  
 Margaret Hollands  
 Matthew Hollands  
 Brian Holmes  
 William Hopoate  
 Eric Charles Horne  
 Brian Horne  
 Kenneth Francis Hottes  
 Maureen E. Huckstadt  
 Shirley Anne Hudson  
 David Hudson  
 Colin Hugo  
 Jon Hunt  
 David Husoy  
 Victor James Hutchinson  
 Luke Hutchinson  
 Anthony James Hyland  
 John Ibrahim  
 Robert Ibrahim  
 Tony Ibrahim  
 Steve Imbruglia  
 Zac Indari  
 Anter Isaac  
 Denise Isaac  
 Angus Jabout  
 Shaun Jackson  
 Joshua Jackson  
 Steve Jacob  
 Dane Jama  
 Bruce James  
 Wesley Jammo  
 Henry Joseph Janowski  
 Alfred John Jennings  
 Victor James Jeres  
 Jim Joannou  
 Leslie Johns  
 Vaughan Johnson  
 John Jones  
 Tony Joukhador  
 Aysor Joukhador  
 Michael Joukhador  
 Christine Joukhador  
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